

# Investor Presentation 31 March 2012

Abu Dhabi: May 2012 adib.ae ADIB © 2010

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# ADIB at a glance

#### Overview

- Incorporated in 1997 to serve as first Islamic Bank in the Emirate of Abu Dhabi.
- Owned (40.66%) by Emirates International Investment Co. LLC.
- Listed on Abu Dhabi Securities Exchange (ADX).

### Ratings

	Long term rating	Short term rating	Outlook
Fitch	<b>A</b> +	F1	Stable
Moody's	A2	P1	Stable

	Market Cap (Price @ 3.42 AED)	AED 8.1 bn (US\$ 2.2 bn)
	EPS / share (AED) - annualised	0.468
Stock Info (Price and	PE Ratio	7.3 times
Ratio as of 31 Mar 2012)	Price / Book Ratio	0.91
	Shares Issued (@ AED 1)	2,365 Mn

ADIB - recent timeline and milestones							
1997	Established by the Govt. of Abu Dhabi.						
1998	<ul> <li>Licensed as an Islamic bank by the Central bank.</li> <li>Commenced operations.</li> </ul>						
1999	Formally inaugurated.						
2000	Listed on Abu Dhabi securities Exchange.						
2005	<ul> <li>Establish Abu Dhabi Islamic Securities Company.</li> <li>Established Burooj Properties.</li> </ul>						
2007	<ul> <li>Introduction of new strategic shareholder (EIIC).</li> <li>Acquired 49% of National Bank for Development based in Egypt.</li> </ul>						
2008	<ul> <li>Arrival of new management.</li> <li>Adoption of new strategic vision and mission.</li> </ul>						
2010/11	Reports record profits.						
2012	Acquired 51% of Saudi Installment House based in Saudi Arabia.						



# **Competitive landscape**

### Peer Group Analysis for the Q1 2012 (AED Bn)

	NBAD	ADCB	FGB	UNB	Mashreq	DIB	ADIB
Return on Shareholders' Equity	19.2%	18.3%	17.8%	18.0%	9.0%	11.0%	19.3%
Revenues	2.03	1.60	1.67	0.78	0.94	0.92	0.87
Operating Profit	1.38	1.09	1.35	0.60	0.48	0.56	0.49
Net Profit	1.04	0.80	0.94	0.48	0.30	0.25	0.31
Total Assets	289.3	182.9	159.7	86.1	76.6	92.5	76.5
Customer Assets	163.2	123.9	104.6	58.1	37.2	52.5	49.6
Customer Deposits	187.7	114.5	103.8	63.4	44.4	68.2	57.6

Source: Financial Statements & MDA for the period ended 31 March 2012



# **Key Strengths**





# Financial targets over the medium term

Cost to Income Ratio of less than 35%

Earnings increase of 15% p.a.

CAR - to maintain ratio above current UAE Central Bank minimum requirement of 12% (8% on Tier-1).

Advances to stable funds ratio to maintain below current UAE Central Bank maximum requirement of 100%.

4

### Salient features of Q1 2012 results



- Top line revenues maintain a momentum with a growth of 8% year-on-year.
- Return on Shareholders' equity at 19.3%
- Total Capital Adequacy Ratio under Basel II remains strong at 17.40% and Tier 1 Ratio of 14.26% at 31 Mar 2012, comfortably above the CB UAE requirements of 12% and 8% respectively.
- Advances to Stable Funds Ratio remains at 81.7 % at 31 Mar 2012, comfortably below the CB UAE maximum threshold of 100%.
- 6 Overall, a solid set of results in challenging economic and market conditions.

# 31 March 2012- Balance sheet highlights

	31 Mar '11 AED Bn	31 Mar '12 AED Bn	% chg		
Total Assets	71.5	76.5	7%	٠	Total Assets increased by 7% over Q1 11 to reach AED 76.5 bn.
Net Customer Financing	48.1	49.6	3%	٠	Customer financing increased by 3% from Q1 11 to reach AED 49.6 bn.
Customers' Deposits	51.9	57.6	11%	٠	Customer deposits increased by 11% over Q1 11 and Advances to Stable Funds Ratio at 31 March 2012 was 81.7%.
Total Equity	7.9	8.9	13%	٠	Capital adequacy ratio at 31 March 2012 was 17.40% - Basel II, well above the Central Bank of UAE requirement of 12%.
Total Capital Resources	15.7	15.7	-		Capital resources reached AED 15.7 bn, remain flat over end Q1 11.

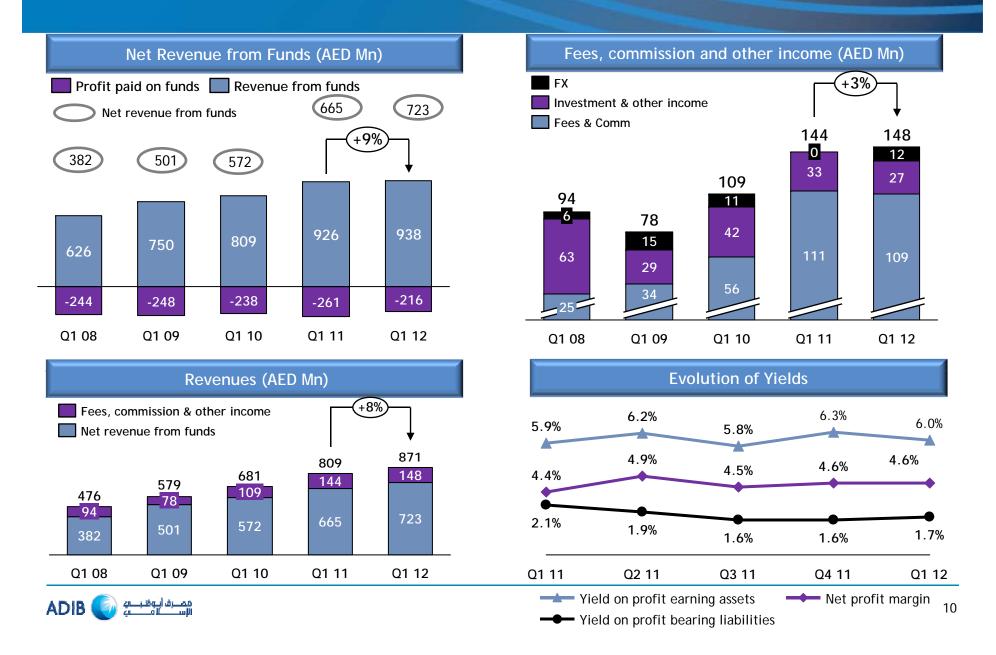


# Q1 2012 - Income statement highlights

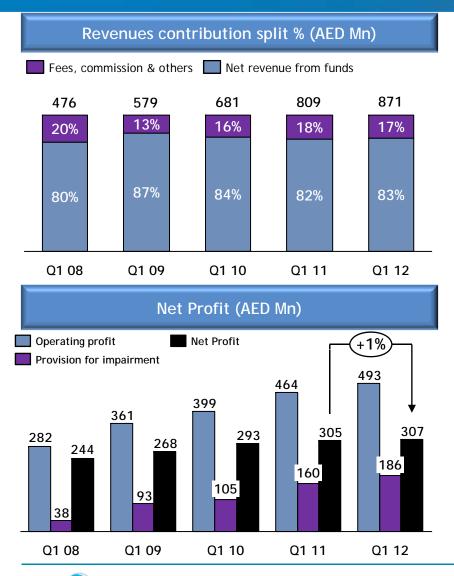
	Q1 2011 AED Mn	Q1 2012 AED Mn	% chg		
Revenues	808.8	870.8	<b>1</b> 8%	٠	Revenues up by 8% on the back of higher net revenue from funds (up 9%).
Expenses	344.6	377.4	10%	٠	Expenses up by 10% mainly due to continuous investment in our franchise, network, systems and people.
Operating profit - Margin	464.2	493.4	<b>1</b> 6%	١	Operating profit -Margin up by 6%
Provision for impairment	159.6	186.1	17%	٠	Provision for impairment up by 17%. The Bank continues its conservative approach to provisioning.
Net profit	304.6	307.3	1%	•	Net profit up by 1% on continued growth in core operations while maintaining prudent risk policies.

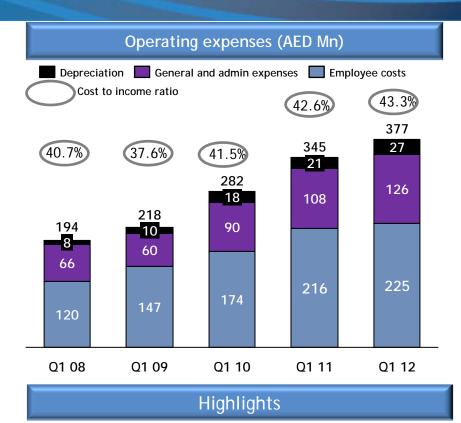


# Key income parameters - Group



### Key income parameters - Group





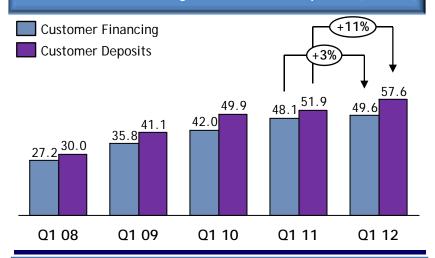
- Q1 12 Net revenue from funds contribution to operating income was at 83% compared to 82% for Q1 11.
- Q1 12 provision for impairment includes AED 29 Mn relating to Group's real estate subsidiary (Q1 11 : AED 9 Mn).



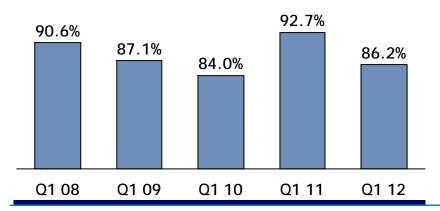
### **Balance Sheet Strength**

Remains one of the most liquid bank's in the UAE on the back of above market balance sheet growth

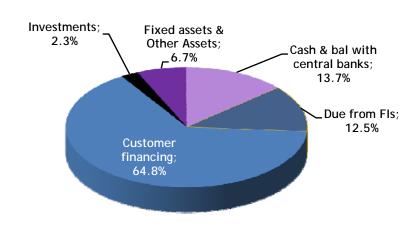
#### Net Customer Financing & Customers' Deposits (AED Bn)



#### Customer financing to Deposits ratio %



#### Composition of Assets - AED 76.5 Bn



#### Key points

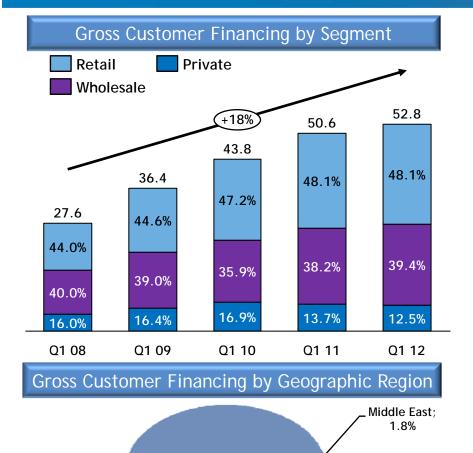
- Strong asset quality and liquidity.
- CAGR (Q1 2009 Q1 2012)

Total Assets	11.6%
Customer financing	11.5%
Customers' Deposits	11 9%

- Net Profit Margin (NPM) was 4.6% for Q1 12 and 4.4% for Q1 11.
- Advances to Stable Funds ratio was 81.7% for Q1 12 compared to 86.8% for Q1 11.



# **Customer Financing**

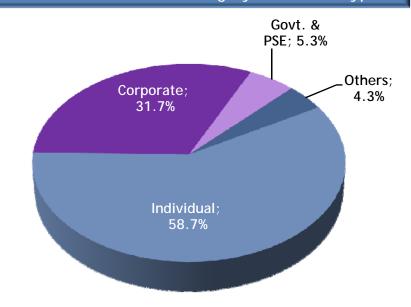


UAE; 95.8%

Europe; 0.7%

Others; 1.7%

#### Gross Customer Financing by Customer Type

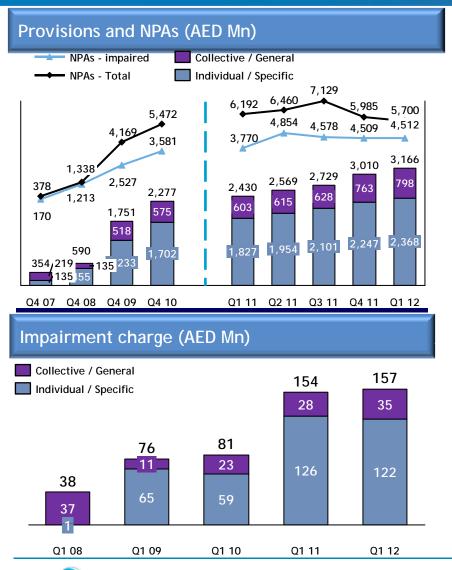


### Highlights

- Retail and Wholesale remains ADIB's pricing market focus.
- Diversified portfolio across various segments.
- Leader in car financing in the UAE.
- Support the vision of Govt. of Abu Dhabi and development of the UAE.

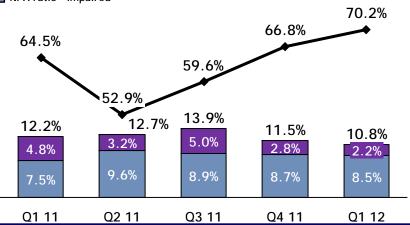


# **Asset quality**



### NPA ratio and provision coverage ratio



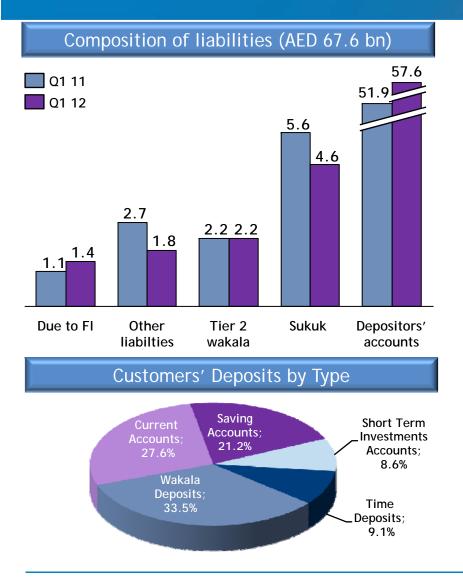


#### **Key points**

- Total NPAs decreased by AED 285 Mn in Q1 12 to reach AED 5,700 Mn (31 Dec 11 : AED 5,985).
- NPAs ratio at 8.5% as at 31 Mar 2012 (8.7% at end Q4 2011) with a coverage of 70.2% (31 Dec 2011: 66.8%).
- Collective provisions of AED 798 Mn at end of Q1 2012 represents 1.70% of Customer RWAs.
- Individual provisions of AED 2,368 Mn at 52.5% of impaired NPAs at end of Q1 2012 (31 Dec 2011: 49.8%).
- Total provisions of AED 3,166 Mn, represents 6.00% (31 Dec 2011: 5.81%) of Gross Financing portfolio.



# **Funding Profile**



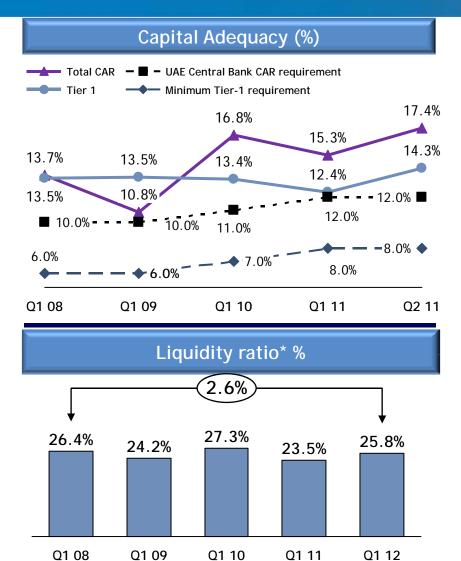


- Wholesale and Retail segment to remain as major source of deposits.
- Diversified deposits by type main deposit contributors are individuals and government/public sectors.

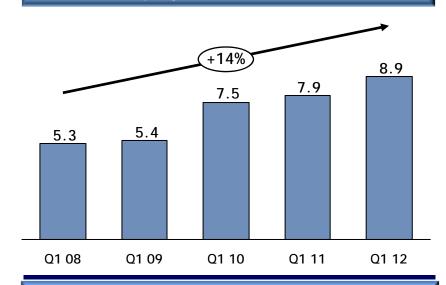


# Capital

ADIB's CAR of 17.40% remains above the Central Bank threshold of 12% for CAR



### Total equity and reserves (AED Bn)



#### **Key points**

- Basel-II total Capital Adequacy ratio at end of Q1 2012 at 17.40% comfortably above the minimum UAE Central Bank requirement of 12%.
- Basel-II Tier I ratio at 14.26% at the end of Q1 2012 above the 8% minimum required by UAE Central Bank.



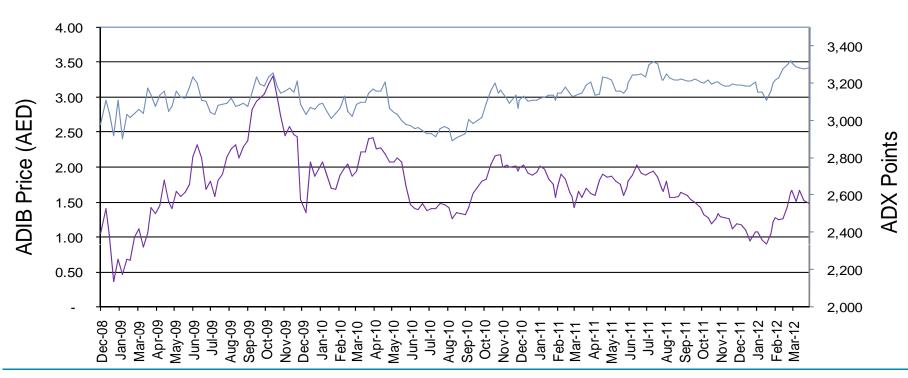
<sup>\*</sup> Liquid assets include cash and balances with central banks, balances and wakala deposits with banks and financial institutions, murabaha and mudaraba with financial institutions (liquidity ratio is calculated as follows: liquid assets divided by total assets)

### Shareholders' Return

- 31 March 2012 share price was AED 3.42 per share.
- Cash dividend of 24.42% for 2011 (Cash dividend of 21.64% for 2010).
- 2011 Total Yield of ADIB share 7.7%. (2010: 7.3%)

### **ADIB vs ADX**

—ADIB —ADX





### Outlook - 2012



We believe that 2012 will be another challenging year as the global financial crises enters its fourth year, and will therefore continue to implement our cautious growth strategy by entering new markets and servicing new segments in a prudent manner.



We will continue to increase our individual/specific reserves as a leading credit policy bank.



We will continue to build up collective/general provisions as is prudent, despite having reached 1.70% of customer risk weighted assets



We will continue to grow our Retail Banking presence across the UAE where we want to be the leading financial services provider in all our targeted client segments.



We continue to build our Wholesale Banking, Private Banking, Community Banking and Capital Markets businesses.



We will continue to diversify the sources and structure of our revenue



We continue to invest in infrastructure, delivery channels, and people and expect our cost to income ratio to reflect this.

### **Business Overview**

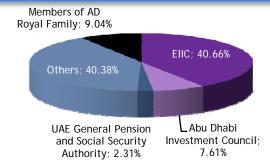
- Ownership & Corporate Structure
- ADIB Strategy
- Business Segments
- Retail banking overview
- Wholesale banking overview
- Private banking overview



# Ownership & Corporate Structure

### **ADIB Ownership**

- ADIB is mainly owned by UAE nationals and companies, including a number of members of the Abu Dhabi royal family.
- The Bank's main shareholder is EIIC, which is a private holding company, wholly-owned by members of the Abu Dhabi Royal Family.
- EIIC considers ADIB as one of its strategic holdings, and has shown support to the Bank in the past (as evidenced by its subscription on the convertible Sukuk in 2007)



#### **Subsidiaries**



Abu Dhabi Islamic Securities Company (95%) is a brokerage firm established in 2005



Burooj Properties (100%) is a real estate company established in 2005



 Kawader Services Company (100%) is a recruitment consulting company, dedicated solely to ADIB



 Saudi Installment House (51%) is a retail finance company working in Saudi Arabia

#### **Associates**



 National Bank for Development (49%) provides banking services in Egypt



 Bosna Bank International (27%) is an Islamic bank based in Bosnia



 BBI Leasing and Real Estate Company (32%) operates in Bosnia



Abu Dhabi National Takaful (40%) offers insurance services

- Since inception the Financial Services and Real Estate business have been run independently, and on an arms-length basis of each other, under the Abu Dhabi Islamic Bank and Burooj business structures respectively.
- The Group Financial Services and Real Estate businesses are the responsibility of two separate management teams.



# **ADIB Strategy**

To be a top tier Islamic financial services group by

Providing Islamic financial services for the global community

# Build Market Leadership at Home

- The key customer service sectors are Private Banking, Personal Banking, Business Banking and Wholesale Banking, supported by Cards, Transaction Banking, Treasury, Corporate Finance, Investment Banking and Wealth Management.
- ADIB's retail presence will continue to aim for market leadership.
- At the heart of ADIB's new customercentric approach is a greater bank-wide focus on customer services.

# Create an Integrated Financial Services Group

- ADIB continues to build a diversified Islamic financial services model.
- Currently ADIB provides customers access to Real Estate Management and Advisory (Burooj), Takaful insurance (through Abu Dhabi National Takaful Company) and brokerage (through ADIB Securities Company).

# Pursue International Growth Opportunities

- With the growing acceptance of Islamic banking worldwide, ADIB is increasingly turning its attention to replicating its business model through systematic geographic expansion.
- ADIB's international expansion began in Egypt with the acquisition of 49% of National Bank of Development and in Bosnia with the 27% stake in Bosna Bank International, and continues with the establishment of Iraq, Qatar, UK operations.
- ADIB is also in the process of applying for banking licenses in a range of other countries.

Simple & Sensible

**Transparency** 

**Mutual Benefits** 

Hospitality & Tolerance

Shari'a Inspired



# **Business Segments**

Retail Banking 63% of net revenues\*

- Personal Banking Division provides services for individuals clients, while the Business Banking Division services the needs of SMEs.
- These services include a variety of Shari'a compliant financing.

Wholesale Banking 27% of net revenues\*

- Wholesale Banking encompasses the corporate, financial institutions and public sector divisions of the Bank. The array of services was recently increased to include transaction banking and corporate finance / investment banking.
- Direct Investment Unit is a small and dedicated team that focuses on the Bank's investment process from incubation to exit.

Private Banking

8% of net revenues

- Private Banking focuses on high and ultra high net worth individuals and non profit organizations.
- Wealth Management concentrates on developing, marketing and servicing a wide range of wealth management products (including third party and ADIB proprietary funds) for high net worth, affluent and mass market.

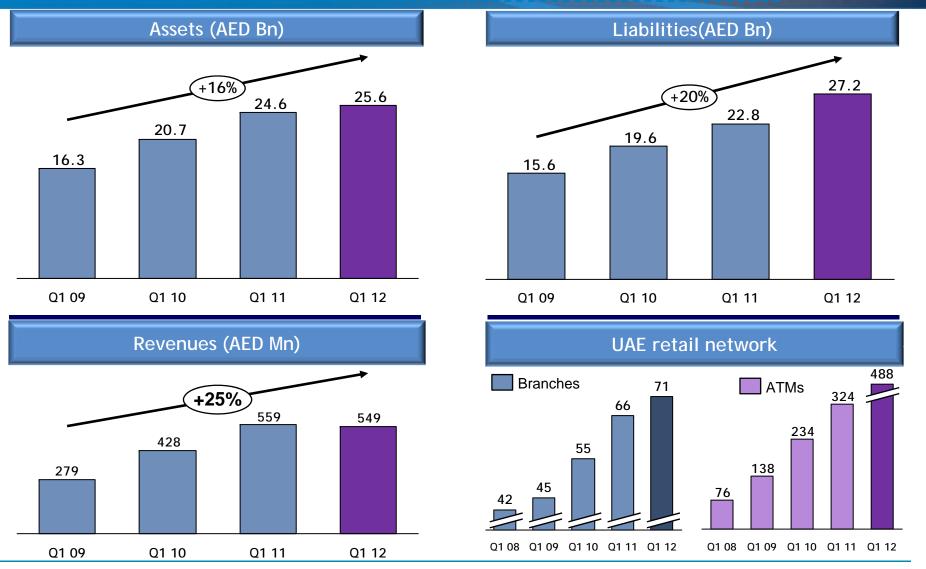
Treasury Division

2% of net revenues\* • Treasury Division is primarily concerned with the oversight of the Bank's assets and liabilities management and the overall financial structure (funding, liquidity FX, Capital Markets and other financial market related activities).

\*Figures as of 31 March 2012 financial statements

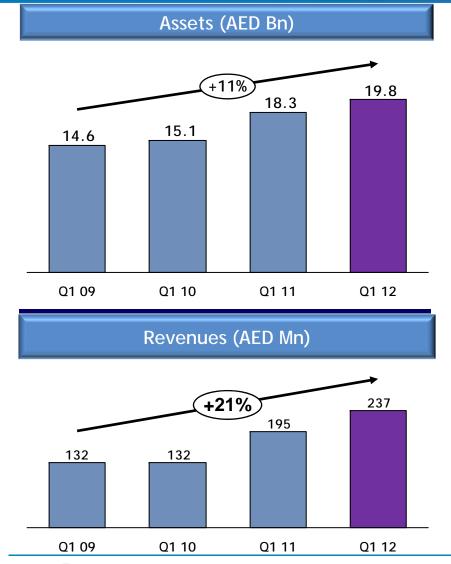


# Retail banking overview





# Wholesale banking overview

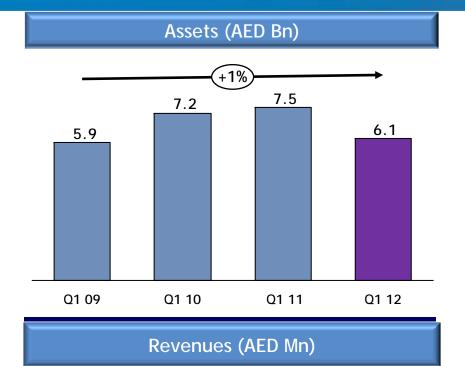


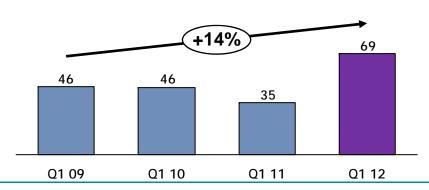


- Segment assets growth in last 3 year 36%.
- Segment liabilities growth in last 3 years 30%.
- Segment revenues growth in last 3 year 80%



# Private banking overview







- Growth in segment assets of 3% in last 3 years.
- Growth in segment liabilities of 3% in last 3 years.
- Segment revenues were increased by 50% in last 3 years.



# **Appendix**

- Consolidated Income Statement
- Consolidated Balance Sheet
- ➤ Key income parameters Bank only
- ➤ An award winning Islamic Bank
- Rating Excerpts
- Executive Management Biographies



# **Consolidated Income Statement**

AED Mn	Q1 11	Q4 11	Q1 12	% chg Q1 12 vs Q1 11	% chg Q1 12 vs Q4 11
Revenues	808.8	884.1	870.8	7.7%	-1.5%
Net Revenue from Funds Fees & commission Investment income Foreign Exchange Other income	664.7 111.2 30.4 0.2 2.4	761.5 94.0 14.0 7.9 6.8	722.6 108.8 27.2 12.0 0.2	8.7% -2.1% -10.5% 5634.0% -92.7%	-5.1% 15.8% 93.9% 52.2% -97.5%
Expenses	344.6	393.0	377.4	9.5%	-4.0%
Employee cost Premises Depreciation Other Operating expenses	216.0 30.2 20.8 77.6	234.7 41.5 25.0 91.9	224.6 38.1 26.5 88.2	4.0% 26.0% 27.4% 13.7%	-4.3% -8.2% 6.2% -4.0%
Operating Profit - Margin	464.2	491.1	493.4	6.3%	0.5%
Provision for impairment	159.6	274.9	186.1	16.6%	-32.3%
- Individual / Specific - Collective / General - Others	126.2 27.5 5.8	148.4 134.9 (8.3)	121.7 35.1 29.3	-3.6% 27.5% 406.4%	-18.0% -74.0% 450.9%
Net Profit	304.6	216.2	307.3	0.9%	42.1%

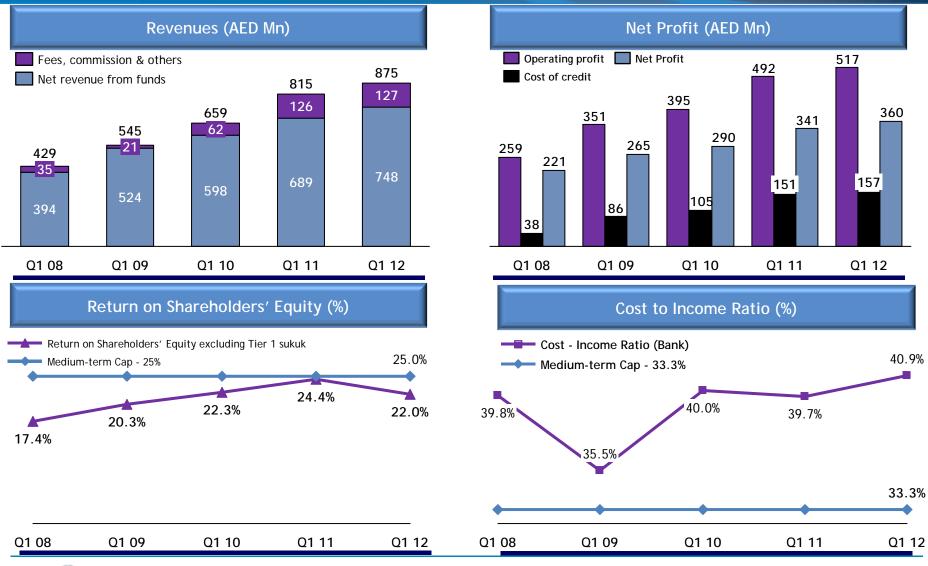


# **Consolidated Balance Sheet**

AED Mn	31 Mar 2011	31 Dec 2011	31 Mar 2012	% chg 31 Mar 2012 vs 31 Dec 2011	% chg 31 Mar 2012 vs 31 Mar 2011
Cash and balances with Central Banks	5,995	11,207	10,480	-6.5%	74.8%
Due from financial institutions	11,203	7,732	9,556	23.6%	-14.7%
Net Customer financing	48,134	48,831	49,615	1.6%	3.1%
Investments	1,402	1,653	1,772	7.2%	26.4%
Investment in associates	844	852	855	0.4%	1.2%
Investment and development properties	1,246	1,122	1,122	-	-9.9%
Other assets / fixed assets	2,653	2,939	3,112	5.9%	17.3%
TOTAL ASSETS	71,477	74,335	76,513	2.9%	7.0%
Due to financial institutions	1,129	1,931	1,441	-25.4%	27.6%
Customers' deposits	51,912	55,172	57,550	4.3%	10.9%
Other liabilities	2,715	1,863	1,793	-3.7%	-34.0%
Tier 2 wakala capital	2,207	2,207	2,207	-	-
Sukuk payable	5,607	4,591	4,591	-	-18.1%
TOTAL LIABILITIES	63,571	65,764	67,582	2.8%	6.3%
Share capital	2,365	2,365	2,365	-	-
Tier 1 sukuk	2,000	2,000	2,000	-	-
Proposed dividend	-	578	578	-	100%
Reserves	3,542	3,629	3,989	9.9%	12.6%
TOTAL EQUITY	7,907	8,571	8,931	4.2%	13.0%
TOTAL LIABILITIES AND EQUITY	71,477	74,335	76,513	2.9%	7.0%



# Key income parameters - Bank only Q1 2012





# An award winning Islamic Bank

#### Franchise Awards



"Best Islamic Bank Globally" by Islamic Business & Finance for 2010 & 2011 December 2010 & 2011



"Best Corporate Bank" for 2011 by Islamic Business & Finance December 2011



"Best Islamic Bank" in the UAE for 2010 and 2011 Europe • Middle East • Africa November 2010 & February 2012



"Best Islamic Bank" in the UAE for 2010 and 2011 by Islamic Finance News January 2011 & 2012



Best Islamic Bank in 2011 in the UAE by Global finance September 2011



"Best Islamic Bank" in the Middle East by Bankers Middle East for 2010 & 2011

June 2010 & 2011



# An award winning Islamic Bank

Franchise Awards



"Fastest Growing Bank in the UAE in 2011" by Banker Middle East June 2011



"Best Ladies Banking Service" By Banker Middle East Product Award March 2011



Rated amongst the best 10 companies in the UAE by Forbes

February 2012



"Rated amongst the best 10 companies in the UAE" by **Arabian Business** February 2012



# An award winning Islamic Bank





"Best Deal in the UAE"

by Islamic Finance News 2010 (Emirates Steel )

January 2011



"Best SME Card" award by Banker Middle East Product Award March 2011

Human resources development



Emirates Institute of Banking & Financial Studies HRD Award for Emiratisation

February 2010 & 2012

**Customer Services Awards** 



Number 1 bank in Customer service in the UAE by Ethos Consultancy

October 2011



أفضل شبكة فروع في عام ٢٠١١ - ايثوس للاستشارات

October 2011



# Ratings Excerpts

"BFSR is supported by ADIB's solid financial fundamentals and its rapidly expanding Islamic franchise in the retail segment within the United Arab Emirates [...] Moody's assessment of a very high probability of systemic support in the event of need, reflecting ADIB's strong relationship with the Abu Dhabi government and its importance within the domestic banking system, as the second largest Islamic bank."



Moody's Investors Service

"A2" Stable
October 2011

"The Long- and Short-Term IDRs and Support Rating of Abu Dhabi Islamic Bank (ADIB) reflect the extremely high probability of support from the UAE authorities, if required. The Individual Rating reflects the bank's good liquidity, strong franchise and adequate capitalisation. It also reflects high concentrations in financing and rapid growth in a more challenging operating environment."



"A+" Stable
December 2010



### **Executive Management Biographies**



### **Executive Management Profile (I)**

<u>Tirad Marouf Mahmoud</u> Chief Executive Officer Joined ADIB in March 2008. He holds a Bachelor degree (major in Corporate Finance) from Loyala of Concordia University in Montreal, Canada and has also completed the Executive Management Program at Wharton. He has previously worked at Citibank for 22 years on various assignments. His previous position was General Manager and Head of the Corporate and Investment Banking with Samba Financial Group, KSA.

<u>Sarvesh Sarup</u> Global Head of Retail Banking Joined ADIB on Dec 2008. He holds Master of Business Administration from University of Delhi, India. He has 23 years of banking experience. Previously worked Citibank as Country Manager, India; Division Executive, UK / Germany and Retail Banking Head, EMEA.

Arif Usmani Global Head of Wholesale Banking Joined ADIB on March 6<sup>th</sup> 2012. He holds a First Class B.Sc (Hons) degree from Imperial College, University of London and is an Associate of the Royal College of Science. He has previously worked for over 30 years with Citibank in 6 different countries including a stint as CRO of Samba Financial Group from October 2003 till August 2007. His last position was Chief Executive Officer with Citibank in Pakistan.

Masarrat Husain Global Head of Risk Joined ADIB on 3 June 2008. He holds a Masters in Business Administration from Tulane University, Louisiana, USA and BS of Science Chemical Engineering from Texas A&M University, Texas, USA. He has 33 years experience working with Citibank and SAMBA Financial Group, Riyadh. His previous position was GM/Deputy Chief Risk Officer with SAMBA Financial Group, Riyadh.

Majaz Khan Global Head of Operations & Technology Joined ADIB on November 08, 2009. He holds an MBA from Central Michigan University and a Bachelors in Commerce from University of Karachi. He has worked with Citigroup in 5 countries (1981-2007). His previous position was Chief Operating Officer for Arab Bank, Plc - Amman Jordan (2007-2009).

Andrew Moir Global Head of Strategy & Finance

Joined ADIB on 1 October 2007. He holds B.Com (Hons.) Degree from Rhodes University and MBA from University of Cape Town. He previously worked at HSBC (1990-2007). His previous position was Chief Operating Officer, Sub Saharan Africa with HSBC Bank (2003-2007).

Osaid Kilani Global Head of Shari'a Holds a B.A. in Shari'a and Law and a Diploma in Islamic law. He has 16 years of banking experience. He is a member of Shari'a Standard Committee related to Accounting and Auditing Organisation for Islamic Financial Institutions in Bahrain



### **Executive Management Profile (II)**

Stuart Crocker Global Head of Private Banking

Noble Powar
Global Head of Human
Resources

Abdul Rahman Abdullah Head of Strategic Clients And Community Banking

Bashar Jallad Treasurer, UAE

<u>Badaruzzaman Ahmed</u> Global Head of Corporate Governance & Compliance

Abdul Hakim Kanan Global Head of Audit and Risk Review

Abdulla Al Shahi Head of International Expansion Joined ADIB on the 1st of May 2011. He holds a Graduate Degree from the Royal Military Academy Sandhurst. His previous position was CEO HSBC Private Bank in UAE & Oman (2007-2011) and was a Member of the General Management heading client segmentation for HSBC in Geneva (2005-2007). He has spent 15 years in various leadership positions with Merrill Lynch in the UAE & UK.

Joined ADIB on 1 January 2012. He hold a Master's degree in Personnel Management & Industrial Relations and has worked for over 20 years with Global Banks in the Middle East, UK, USA, Europe, Asia and Africa. His previous position was Managing Director of Talent First Limited a UK based HR Consulting company.

Joined ADIB on 12 September 1998. He holds a Bachelor in Science. He has 29 years banking experience His previous position was Deputy Head of Private Banking Department at the National Bank of Abu Dhabi.

Joined ADIB on 20 Jan 2008. He holds BA in Finance from Hillsdale College - Michigan, USA - 1989. He has 19 years banking experience. His previous position was Head of GCC Money Market - Financial Market Group with National Bank of Abu Dhabi.

Joined ADIB on 12 January 1998. He holds a Bachelor of Commerce degree and professional certifications from The Institute of Internal Auditors (USA), Institute of Chartered Accountants (PAK), He has 19 years banking experience. His previous position was Assistant Manager - Internal Audit with Kuwait Finance House

Joined ADIB on 18 April 2010. He holds a Certified Public Accountant (CPA) from State Board of Accountancy, New Hampshire, US. He also holds professional qualification CIA,CISA,CITP,CFSA,CFE and CGEIT. He has over 24 years of experience. His previous positions were Group Chief Internal Auditor of Dubai Islamic Bank.

Joined ADIB in November 1998. He holds an MBA from the UAE University. He has 19 years banking experience. His previous position was as a branch manager for Oman Housing Bank.



### **Executive Management Profile (III)**

<u>Waheeb Al Khazraji</u> Head of Human Resource, UAE

Joined ADIB on 10 December 2005. He holds Chemical Engineering and MBA degrees along with Chartered Human Resource Consultant (CHRC), Canada and Chartered in Personal Development (CIPD), UK. He has 6 years banking experience. His previous position was HR & Training Manager with ADCO, Abu Dhabi.

<u>Dr. Abdulrahman Yousif Habil</u> Head of Legal, UAE Joined ADIB on 3 August 2000. He holds a PhD. (Islamic Legal Theory) and a Master of Laws from Indiana University, USA. He has 11 years of banking experience. His previous positions were Legal and Shari'a Consultant for ABC Islamic Bank and Legal Consultant for the Department of Ports and Customs, Dubai.

Ahsan Ahmad Akhtar Group Financial Controller Joined ADIB on 9 April 2008. He is a Chartered Accountant from the UK and holds a Bachelor of Science degree in Accounting & Finance from the London School of Economics and Political Science. He has previously worked with Pricewaterhouse Coopers (1991–1998) and Citibank (1998-2008). His previous position was Country CFO with Citibank, Pakistan.



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