

9M 2025 Earnings Presentation

Analyst & Investor Conference Call

Abu Dhabi, 23 October 2025

ADIB IR Website



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Key Highlights

9M 2025 Earnings Presentation

= Key highlights

ADIB maintains upward growth trajectory on the back of strong financing momentum and solid top-line performance

Strong underlying performance across all businesses driving profitability with 9M 2025 net income before tax reaching AED 6.1bn, up 16% YoY and up 15% after tax to AED 5.3bn, translating to ROE of 29.8%.

9M'25 Net Income growth YoY
+16% **+15%**
Before tax After tax

Revenue up 14% YoY to reach AED 9.1bn driven by strong business volumes and improved revenue mix with significant non-funded income contribution which now represents 40% of total income.

9M'25 Cost / Income ratio

Cost / Income ratio dropped to 28.3% helped by strong revenue growth, disciplined management, and ongoing operating efficiencies amid continued investments in AI and technology.

28.3%



Sustained momentum in customer acquisition with 225,000 new customers joining the bank since the beginning of 2025.

9M'25 ROE

29.8%



Sustained balance sheet growth with total assets reaching AED 270bn driven by AED 28bn YTD growth in customer financing that were efficiently funded by AED 39bn YTD deposits growth and a significant CASA inflow of AED 17bn.

9M'25 Net financing growth YoY

+26%



Maintained robust fundamentals through high quality assets, with an improvement in the NPA ratio to reach 3.3% lowest since 2Q 2016, a strong liquidity profile and capital position.

= Outlook and Guidance

UAE economic resilience, the solid financial & strategic foundations drive promising outlook for the rest of 2025

= Market Outlook

= Resilient growth reflecting strong momentum in non-oil sector

Real GDP growth (%)



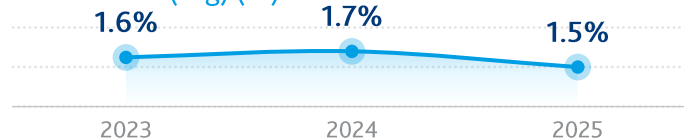
= Oil prices adjusting to market dynamics but remain supportive

Brent Price / Barrel (avg) (USD)



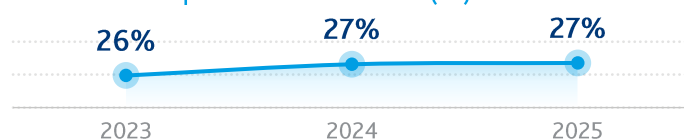
= Moderate inflation supporting economic stability & consumer confidence

UAE Inflation (avg) (%)



= Stable government spending supporting UAE's long term diversification plan

Government expenditure % of GDP (%)



= Management Guidance

= Gross Financing Growth

Customer financing momentum in both retail and corporate expected to remain robust, supported by a resilient economic backdrop

9M 2025 Actual

26% YoY

20% YTD



FY 2025 Guidance

> 20%

(Updated guidance)

= Net Profit Margin

NPM to stabilise in 4% to 4.25% range for FY 2025

4.17%



4% to 4.25%

= Cost of Risk

CoR to remain at healthy level due to better asset quality and effective risk management supported by continuous build-up of provisioning

0.46%



0.40% to 0.60%

= Cost to Income Ratio

Opex growth to support business expansion moderated by disciplined management and digital efficiencies with overall positive "jaws"

28.3%



< 30%

= Return on Equity

Solid expected profit growth and focus on capital-efficient income growth expected to drive continued superior returns

29.8%



> 25%

Financial Performance

9M 2025 Earnings Presentation

= Financial Performance Highlights

Record profitability in 9M 2025 driven by strong revenue momentum through business growth, healthy margins and revenue diversification

= Strong YoY Growth in Profitability

₪ 6.1bn

Net Income before tax

+16%



₪ 9.1bn

Revenues

+14%



₪ 2.6bn

Expenses

+11%



= Robust Balance Sheet Growth YoY

₪ 270bn

Total Assets

+21%



₪ 175bn

Gross Customer Financing

+26%



₪ 222bn

Deposits

+23%



= Strong Capital Position and Return YoY

16.7%

CAR

-92bps



29.8%

Return on Equity

+74bps



28.3%

Cost to Income Ratio

-81bps



= Key financial metrics – 9M 2025 vs 9M 2024

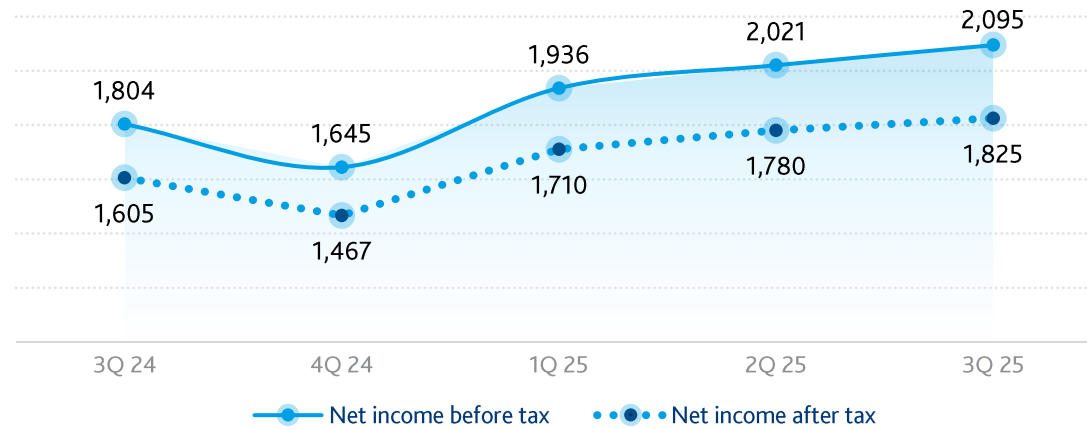
Record set of results with ROE reaching 29.8% driven by robust top-line growth coupled with disciplined balance sheet management

		9M 2024	9M 2025	9M 2025 vs 9M 2024	
				Amount	%
Profitability (AED mn)	Revenue	7,995	9,148	1,154	14%
	Expenses	-2,324	-2,585	-261	11%
	Margin	5,671	6,563	892	16%
	Cost of Credit	-448	-511	-63	14%
	Net Income before Tax	5,223	6,052	829	16%
	Tax	-588	-736	-148	25%
	Net Income after Tax	4,635	5,316	681	15%
Balance Sheet (AED bn)	Total Assets	222.6	269.7	47.2	21%
	Gross Financing Assets	139.6	175.2	35.6	26%
	Risk Weighted Assets	158.2	183.8	25.6	16%
	Customer Deposits	179.7	221.7	41.9	23%
	Investments	28.8	34.8	5.9	21%
Key Ratios	Cost to Income	29.1%	28.3%		-0.8%
	Return on Equity	29.0%	29.8%		0.7%
	NPA Coverage	78.2%	89.3%		11.1%
	NPA	4.4%	3.3%		-1.1%

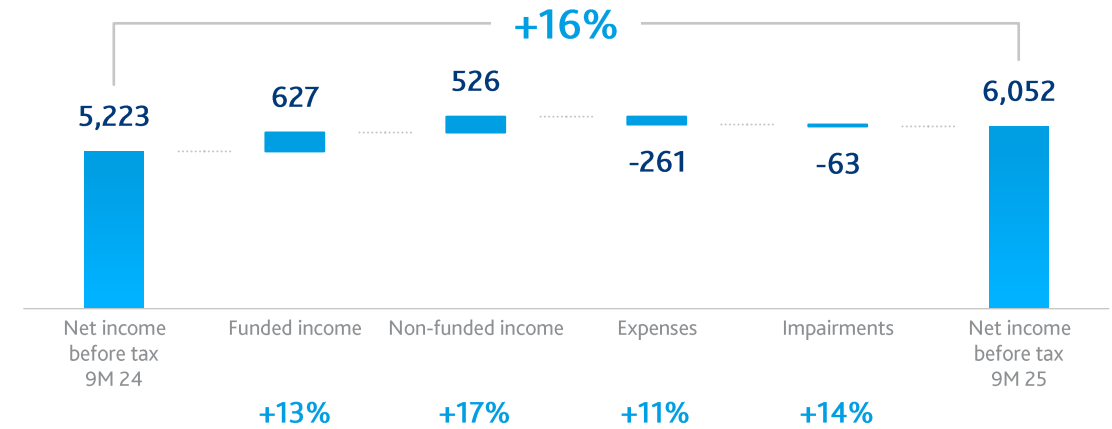
= Income Statement

Strong YoY net income growth of 16% driven by strong revenue momentum, revenue diversification and balance sheet growth

= Net Income (AEDmn)



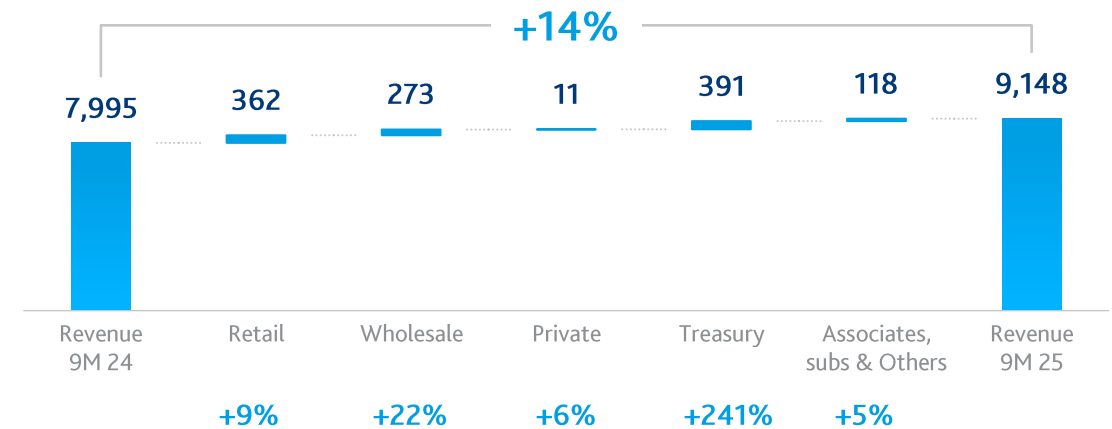
= Net Income before Tax Movement YoY (AEDmn)



= Income Statement Highlights

AED (mn)	9M 2025	9M 2024	Δ%	3Q 2025	3Q 2024	Δ%
Funded income	5,530	4,903	+13%	1,922	1,581	+22%
Non-funded income	3,618	3,092	+17%	1,292	1,064	+21%
Revenues	9,148	7,995	+14%	3,215	2,645	+22%
Operating expenses	(2,585)	(2,324)	+11%	(914)	(796)	+15%
Provision for impairment	(511)	(448)	+14%	(206)	(46)	+345%
Net Income before tax	6,052	5,223	+16%	2,095	1,804	+16%
Net Income after tax	5,316	4,635	+15%	1,825	1,605	+14%

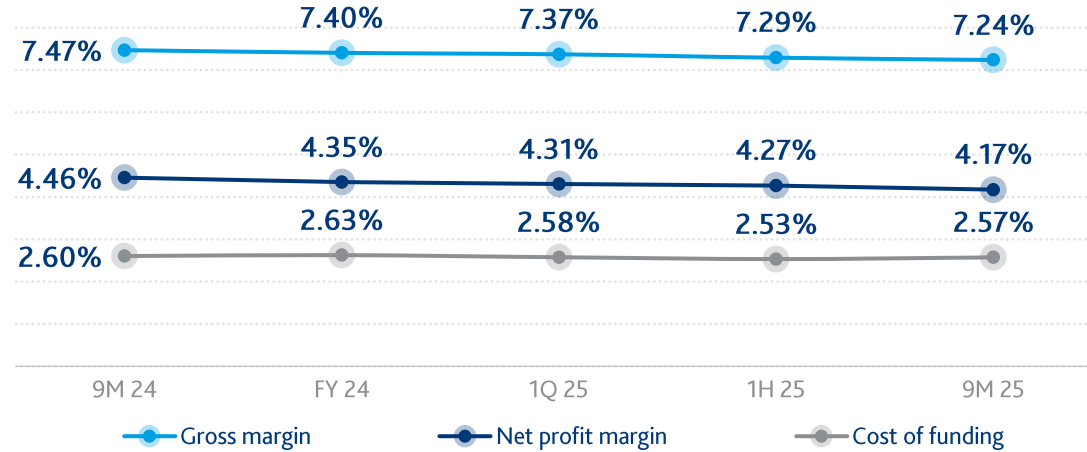
= Revenue Movement by Segment YoY (AEDmn)



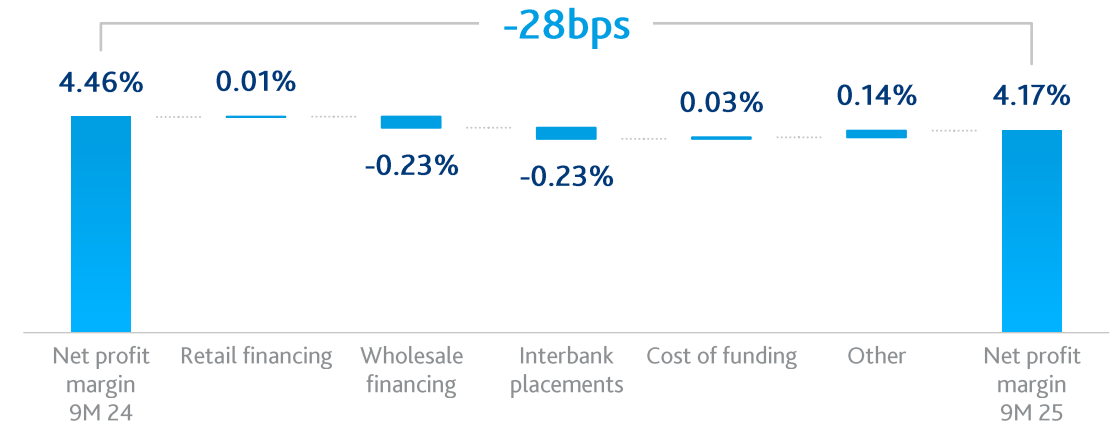
= Funded Income

Strong volume growth and disciplined balance sheet management partially offset the rate cut impact, drove a 13% increase in funded income

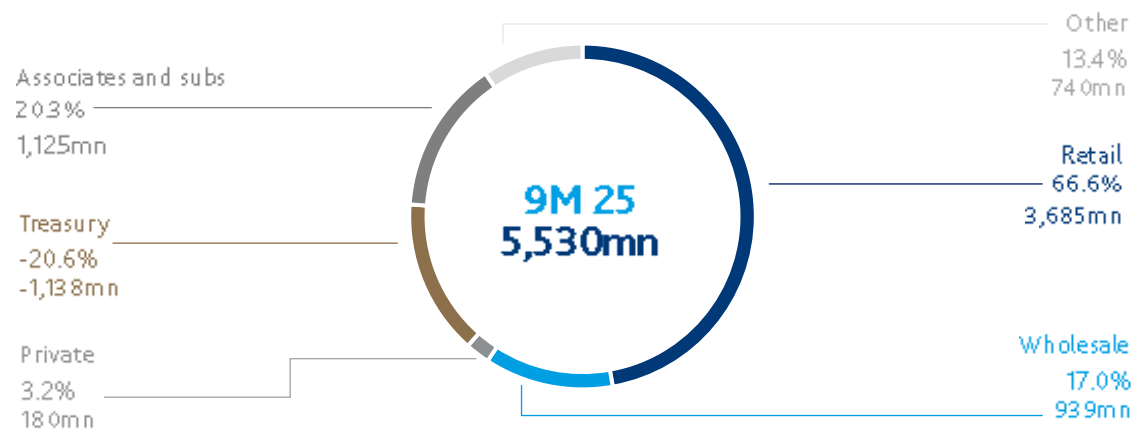
= Net Profit Margin (%)



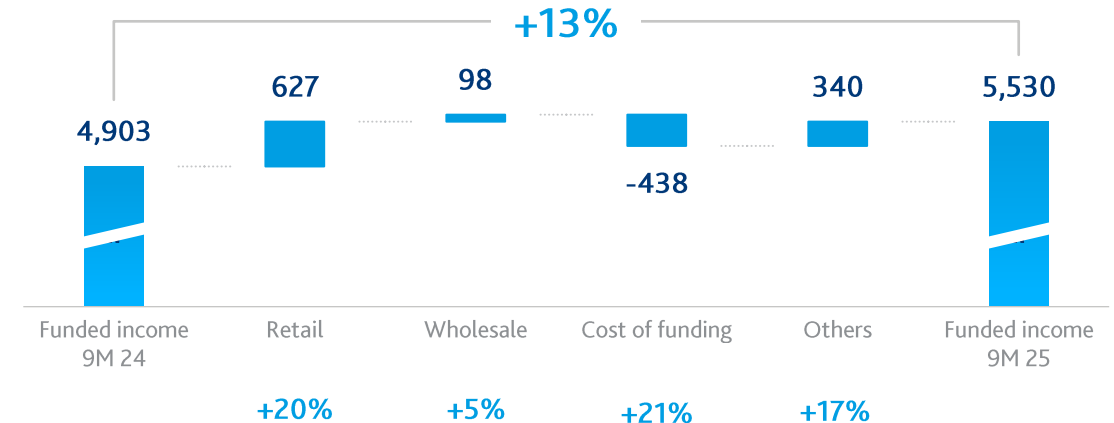
= Net Profit Margin Movement YoY (%)



= Funded Income Composition (AEDmn)



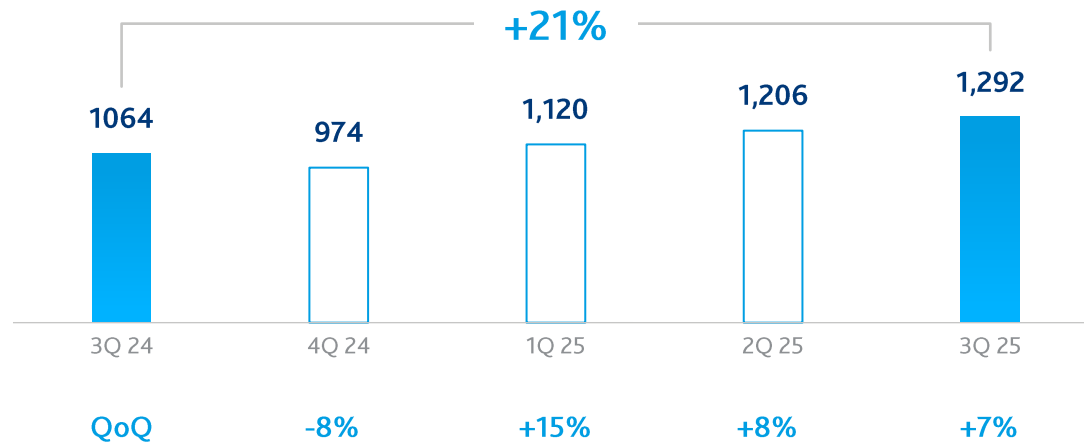
= Net Revenue from Funding Activities Movement YoY (AEDmn)



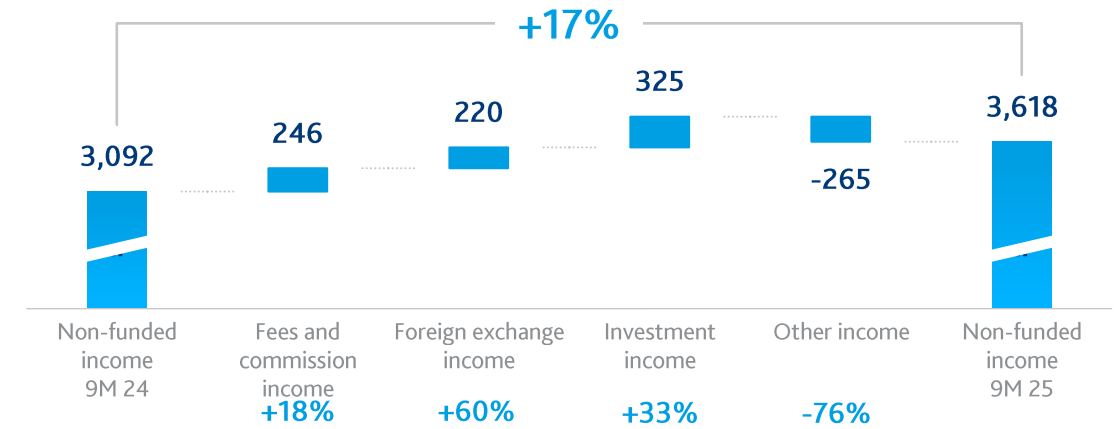
= Non-Funded Income

Non-funded income contributes to 40% of total income, reflecting our strategic focus on revenue diversification

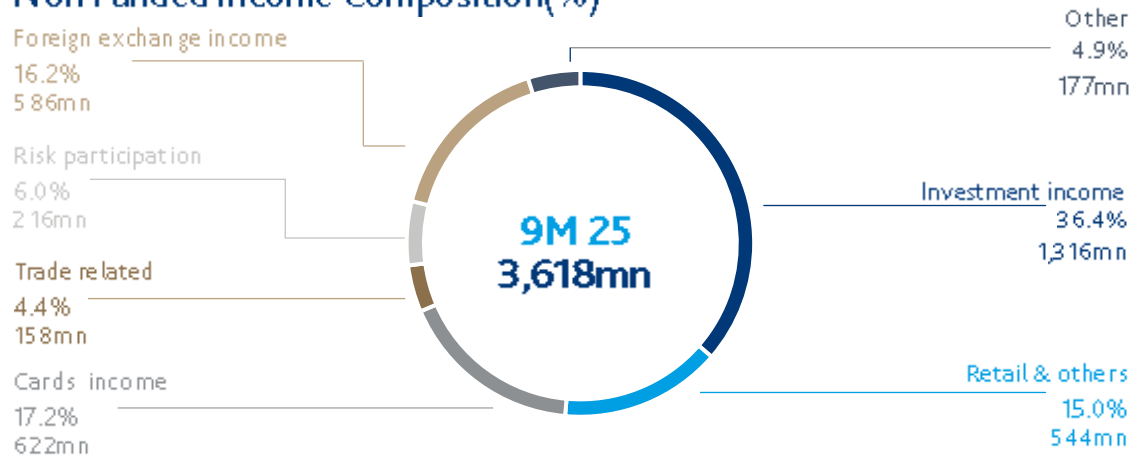
= Non-Funded Income (AEDmn)



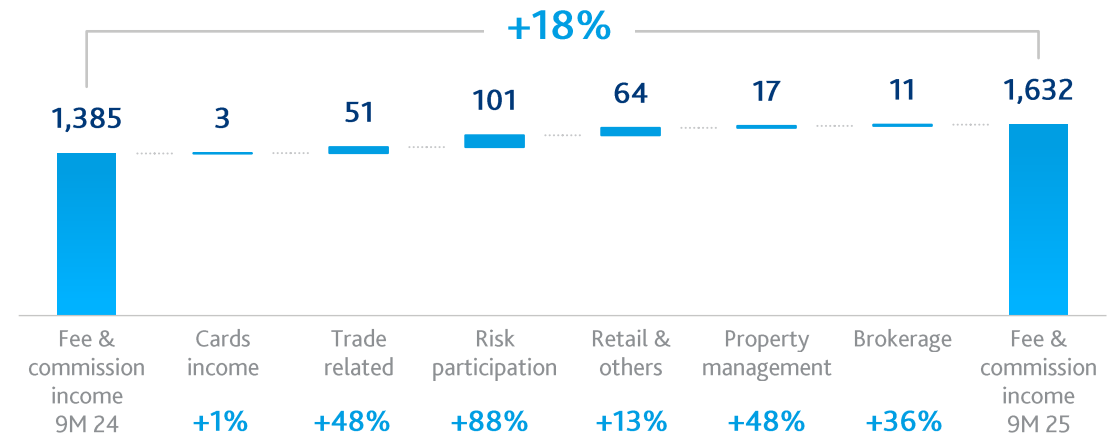
= Non-Funded Income Movement YoY (AEDmn)



= Non-Funded Income Composition(%)



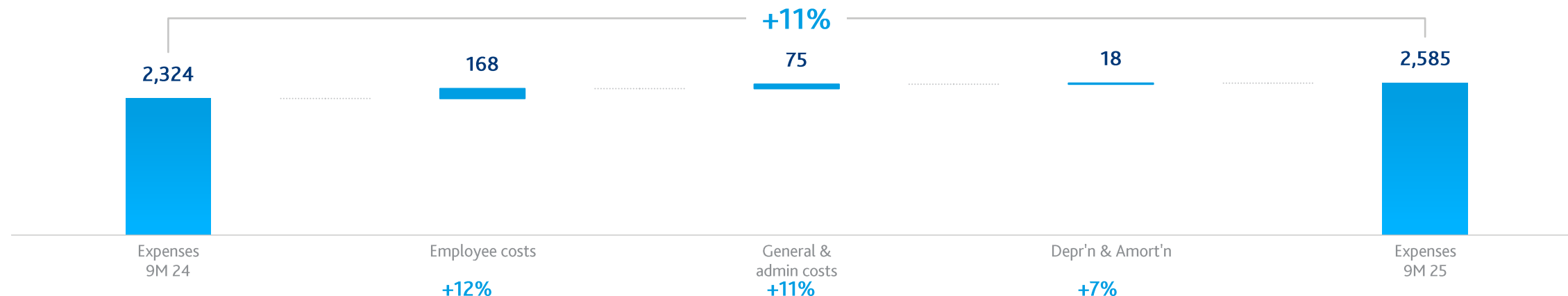
= Fee & Commission Income Movement YoY (AEDmn)



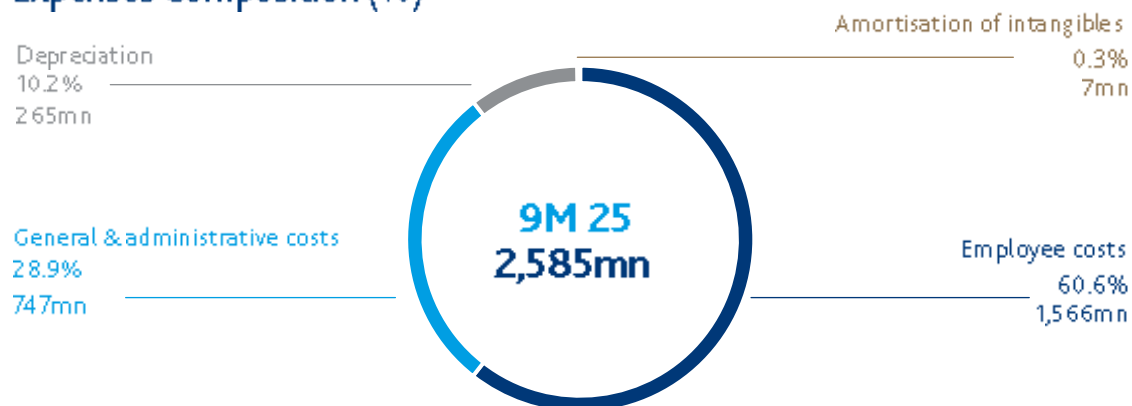
= Operating Expenses

Cost to income ratio improved by 81bps YoY with positive jaws maintained throughout the cycles

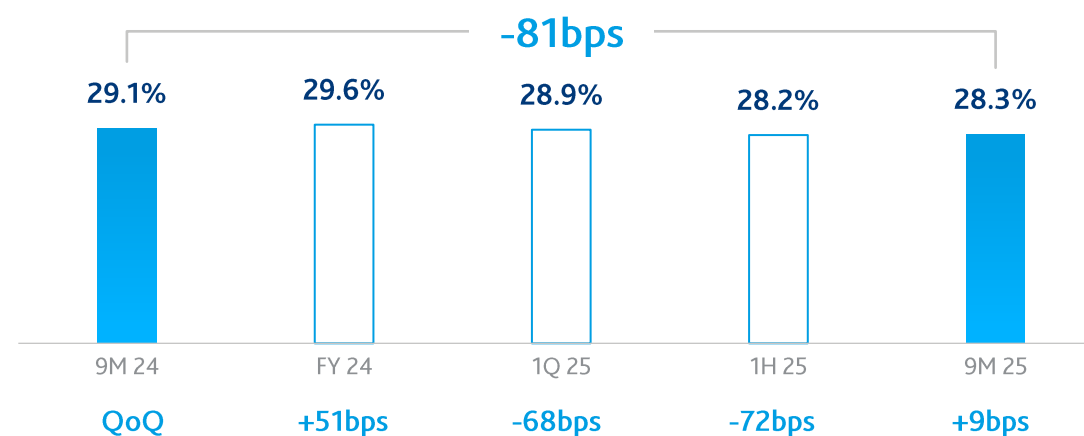
= Expenses Movement YoY (AEDmn)



= Expenses Composition (%)



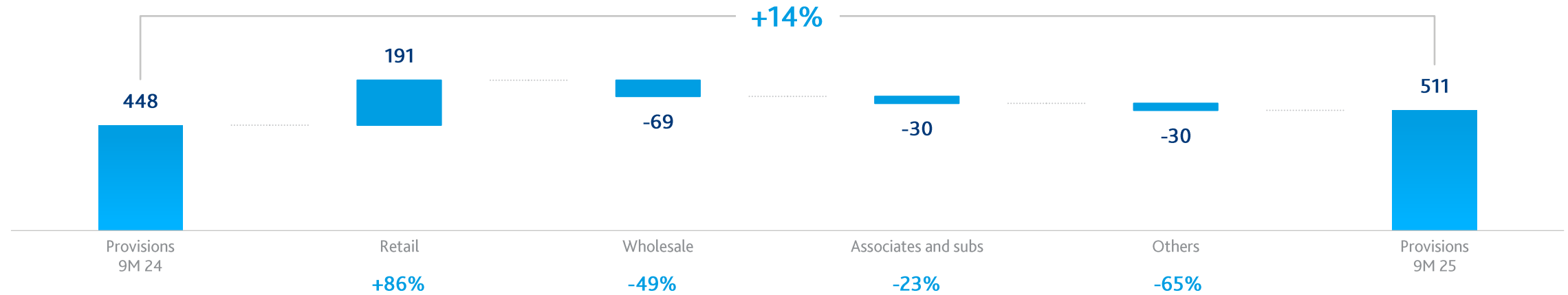
= Cost To Income Ratio (%)



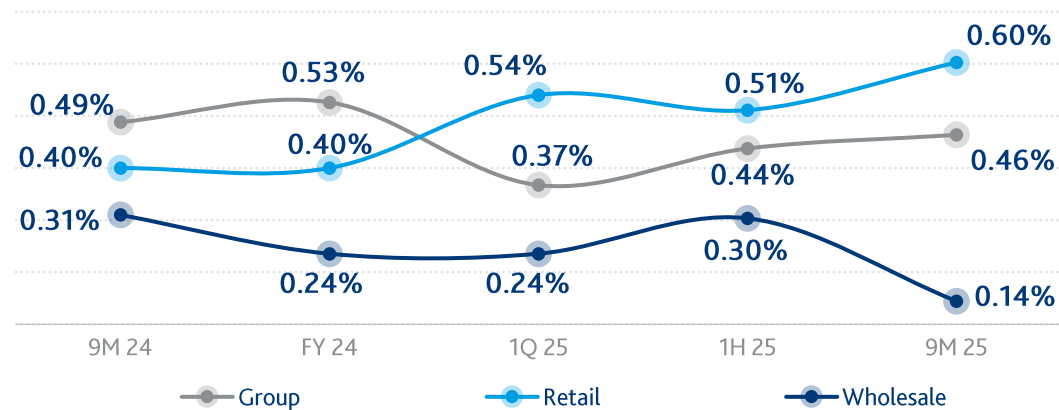
= Provisions

Strong asset quality metrics reflecting disciplined risk management

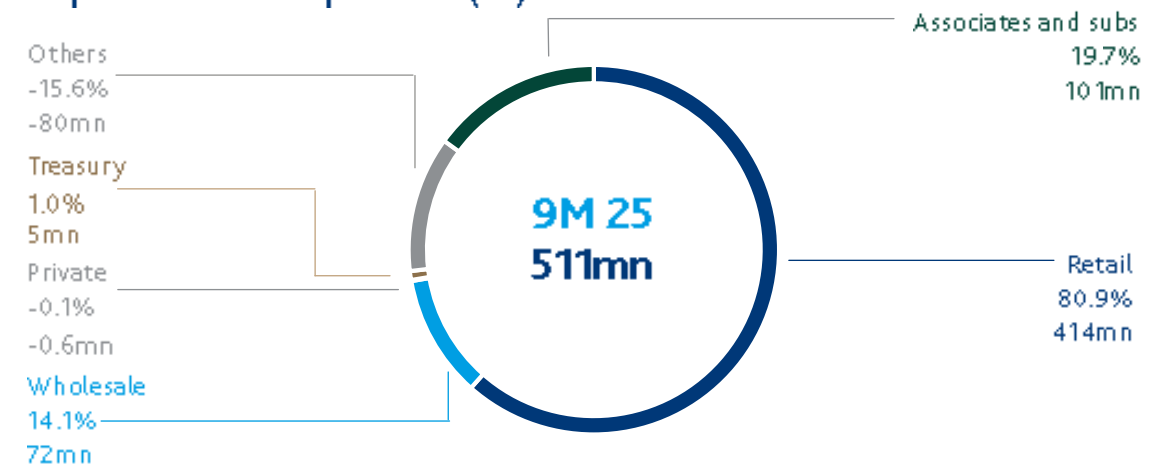
= Provisions Movement YoY (AEDmn)



= Cost Of Risk (%)



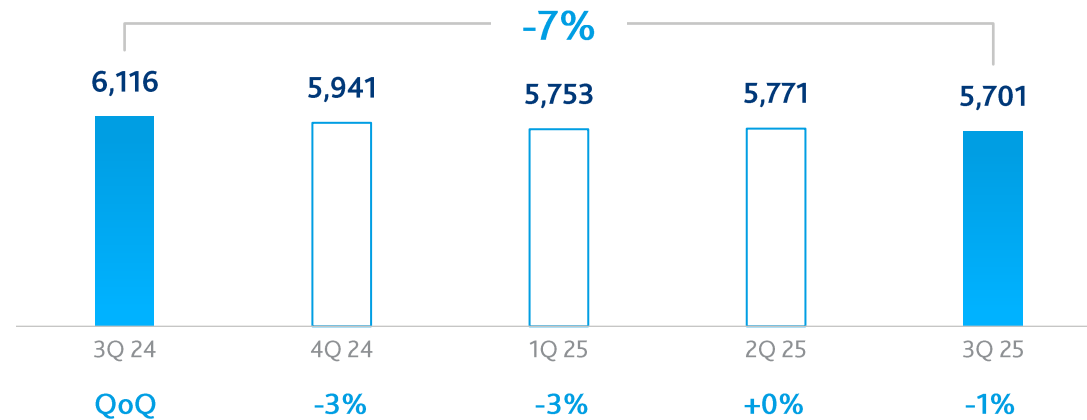
= Impairments Composition (%)



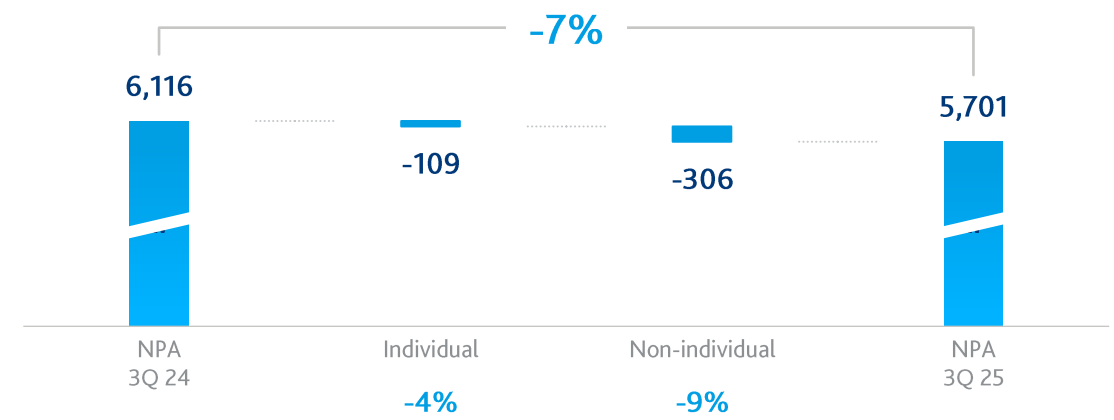
= Non-Performing Financing

Asset quality continues to improve significantly with NPA ratio of 3.3% lowest since 2Q 16 while coverage ratio increased to 89%

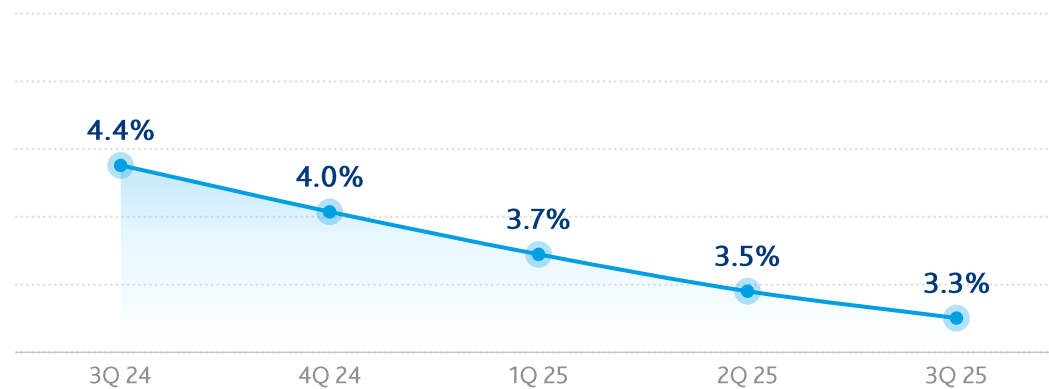
= NPA (AEDmn)



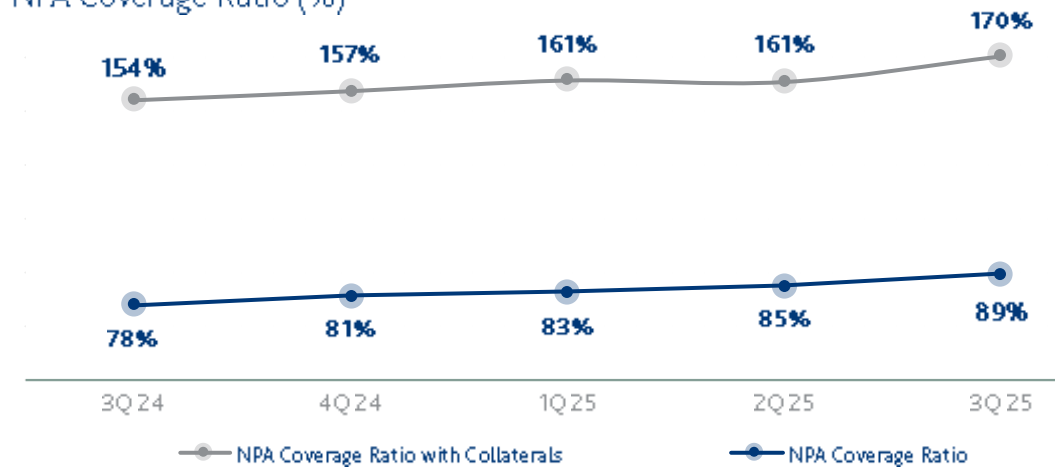
= NPA Movement YoY (AEDmn)



= NPA Ratio (%)



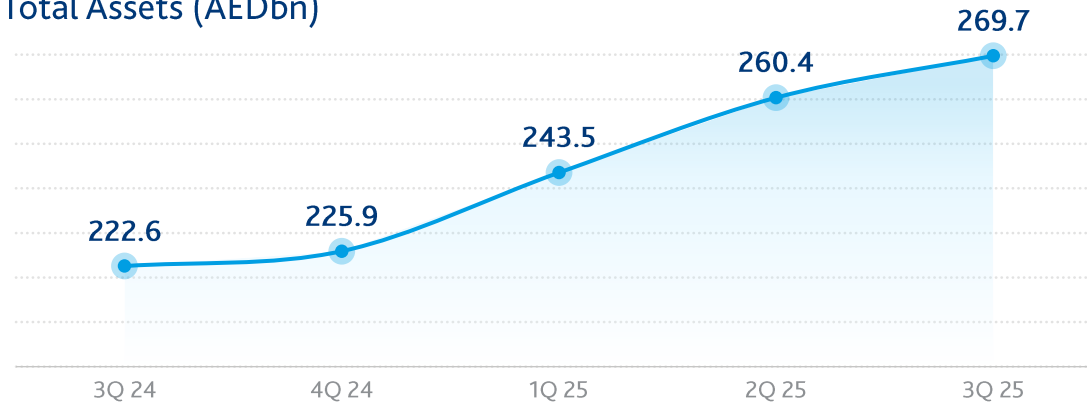
= NPA Coverage Ratio (%)



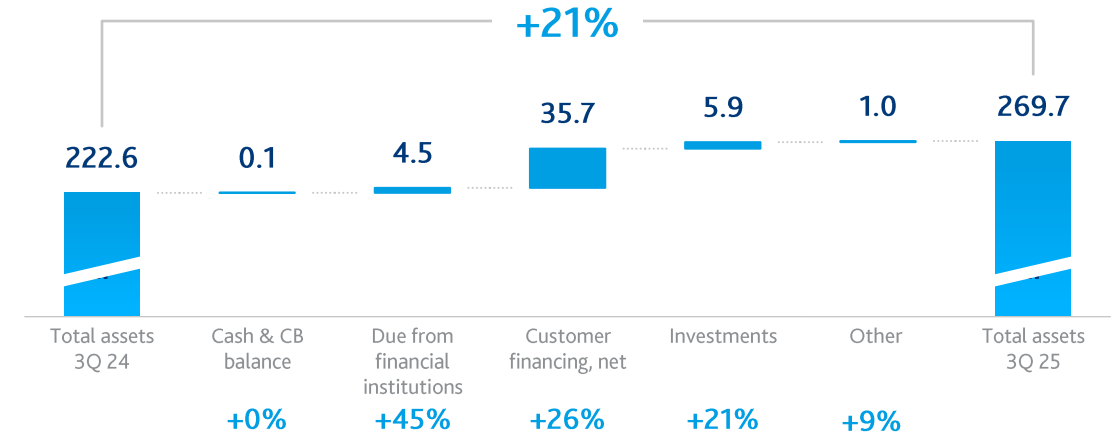
= Balance Sheet

AED 47bn YoY Asset growth fueled by 26% growth in customer financing supported by strong and diversified funding position

= Total Assets (AEDbn)



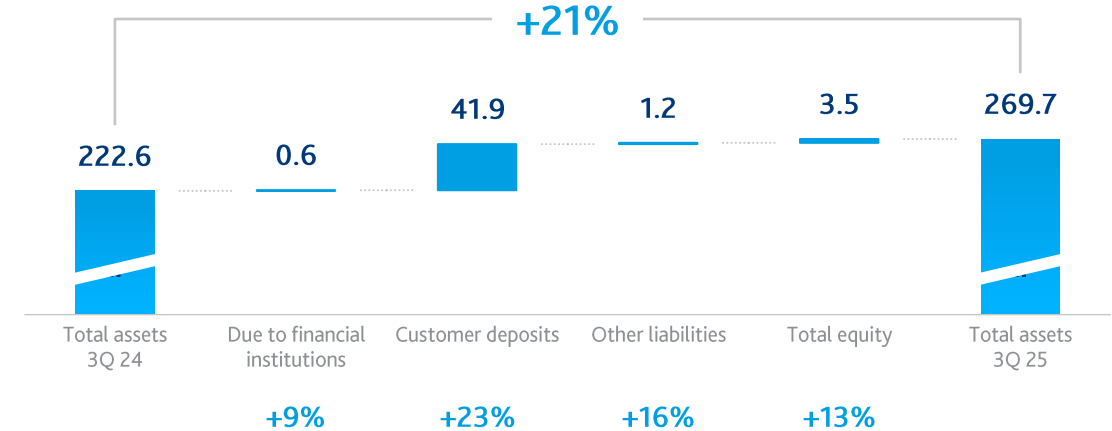
= Total Assets Movement YoY (AEDbn)



= Balance Sheet Highlights

AED (mn)	3Q 2025	4Q 2024	Δ%	3Q 2024	Δ%
Customer financing, net	170,801	142,611	20%	135,132	26%
Investments	34,759	29,286	19%	28,844	21%
Total assets	269,734	225,910	19%	222,567	21%
Total Deposits	221,668	182,675	21%	179,745	23%
Total liabilities	239,191	197,593	21%	195,500	22%
Total equity	30,543	28,317	8%	27,067	13%

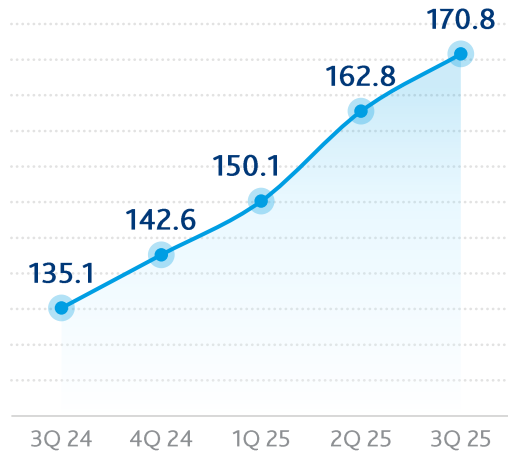
= Funding Movement YoY (AEDbn)



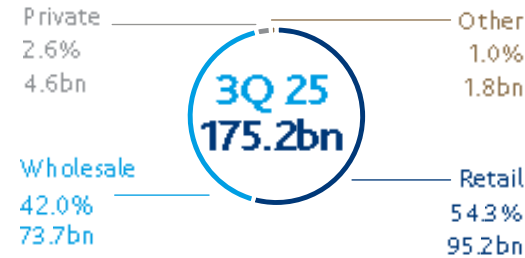
= Customer Financing

AED 36bn net increase in financing in the past 12 months across diverse sectors amid strong UAE economic fundamentals

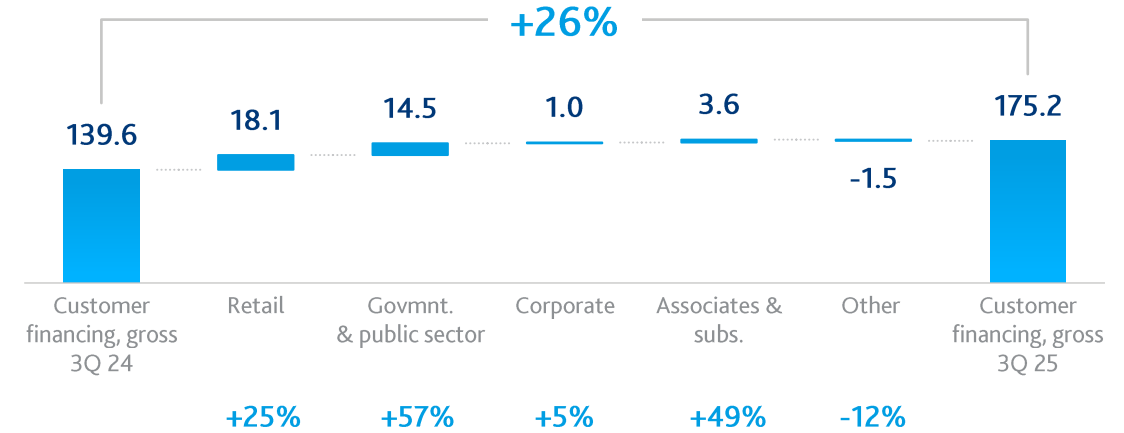
= Customer Financing, Net (AEDbn)



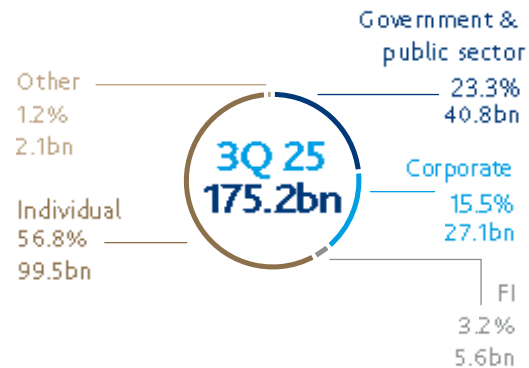
= Customer Financing, Gross by Segment (%)



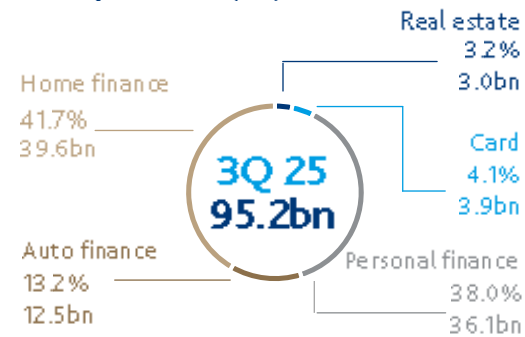
= Customer Financing, Gross Movement YoY (AEDbn)



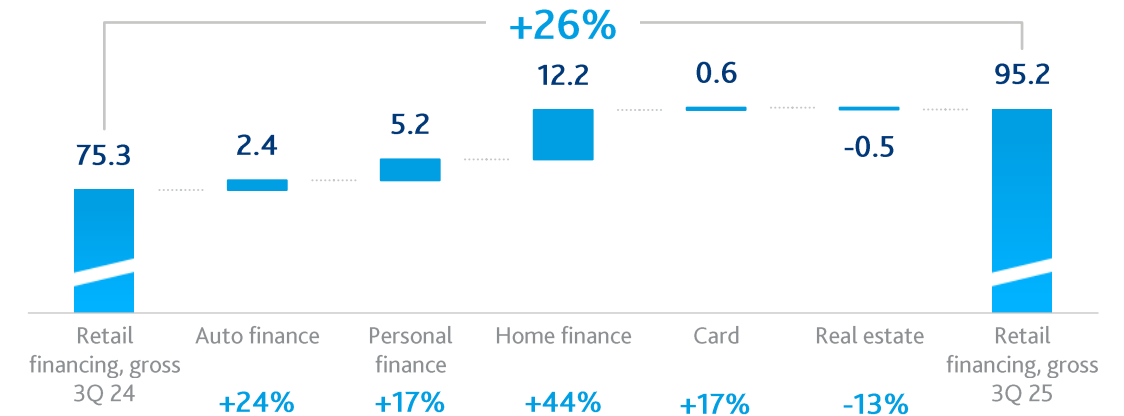
= Customer Financing, Gross by Sector (%)



= Retail Financing, Gross Composition (%)



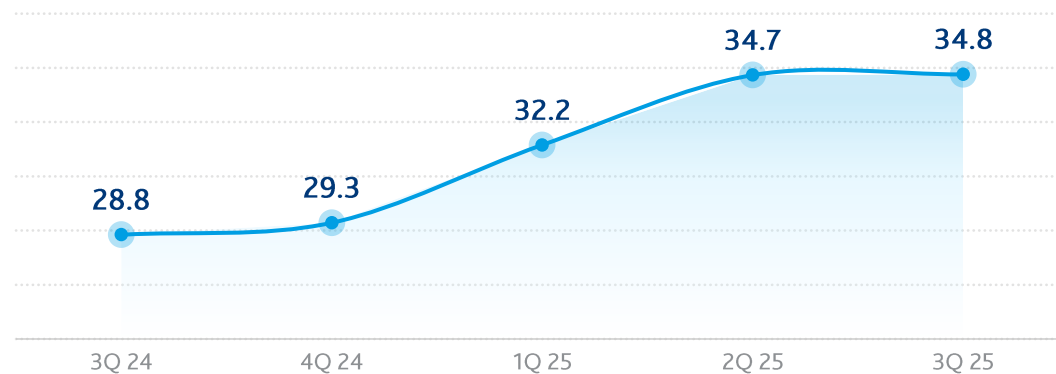
= Retail Financing, Gross Movement YoY (AEDbn)



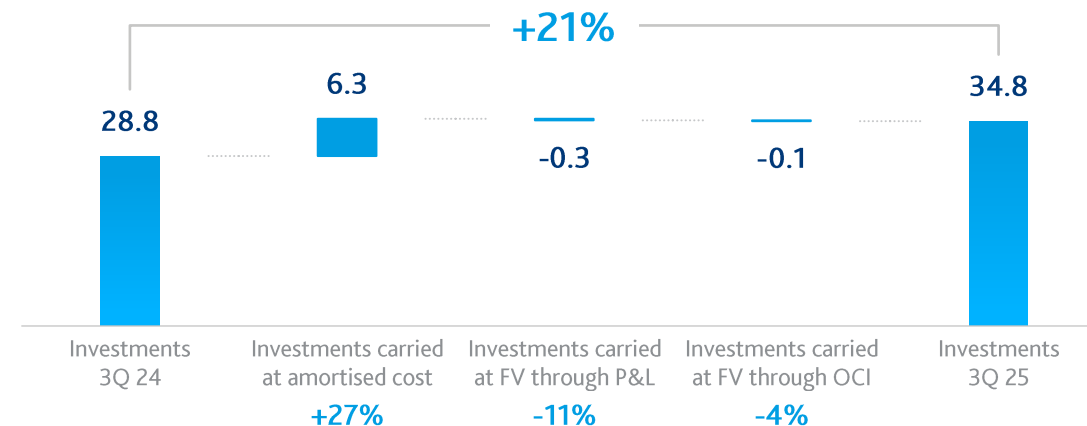
= Investments

Investment Portfolio grew 21% vs 3Q 24 with 84% accounted for at amortized cost

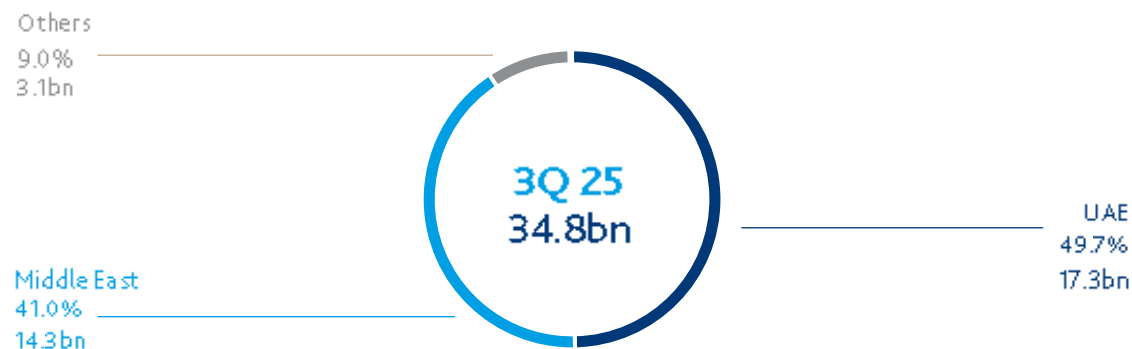
= Investments (AEDbn)



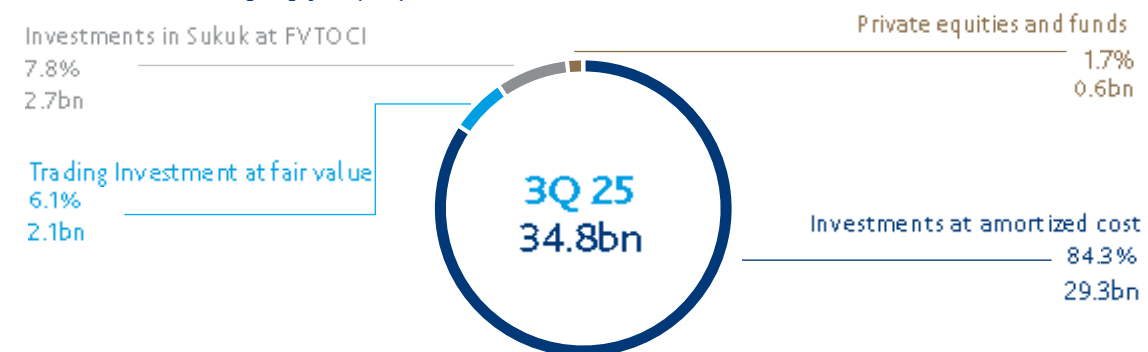
= Investments Movement YoY (AEDbn)



= Investments by Country (%)



= Investments by Type (%)



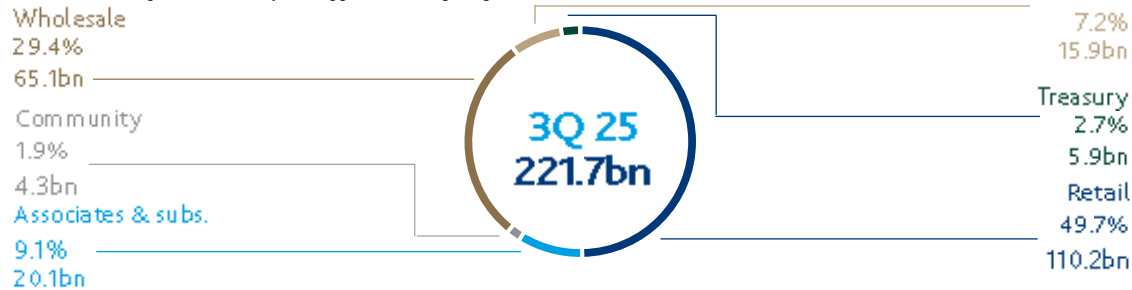
= Customer Deposits

Substantial increase in customer deposits with ADIB attracting AED 16.6bn of CASA deposits contributing to a healthy funding mix

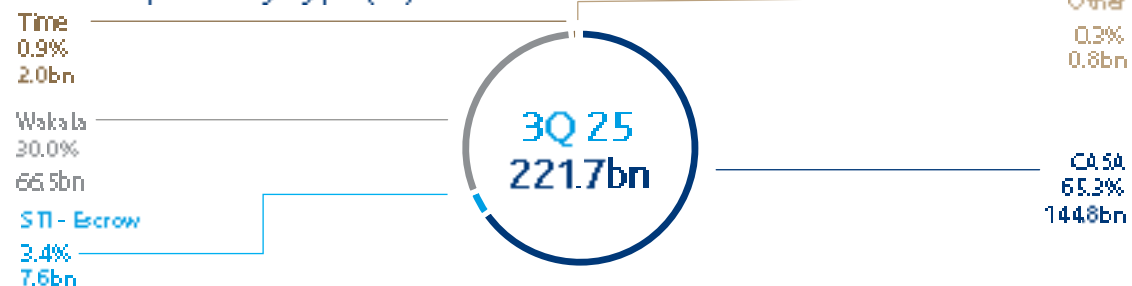
= Total Deposits (AEDbn)



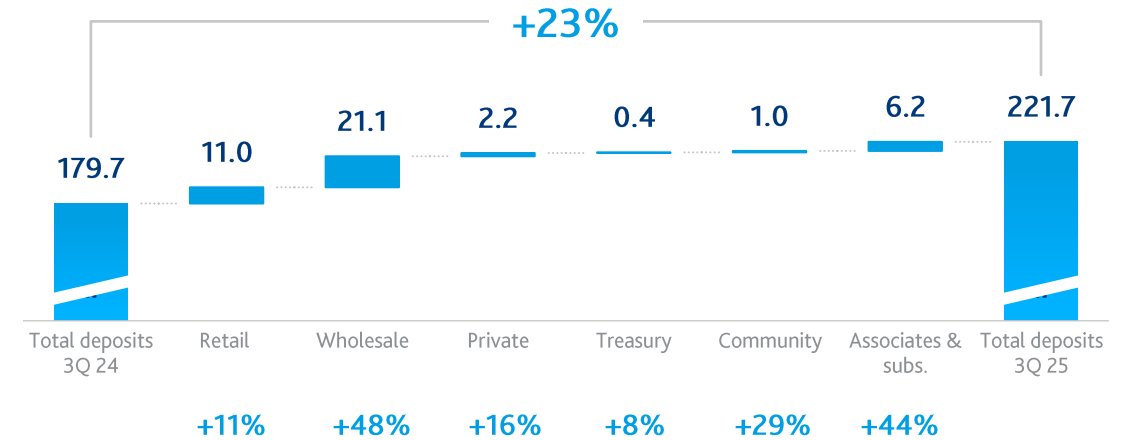
= Total Deposits by Segment (%)



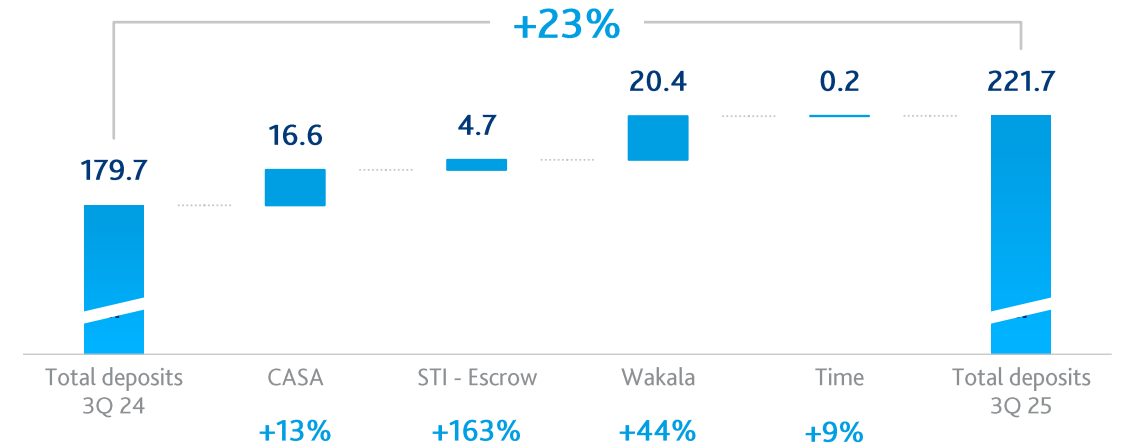
= Total Deposits by Type (%)



= Total Deposits Movement YoY (AEDbn)



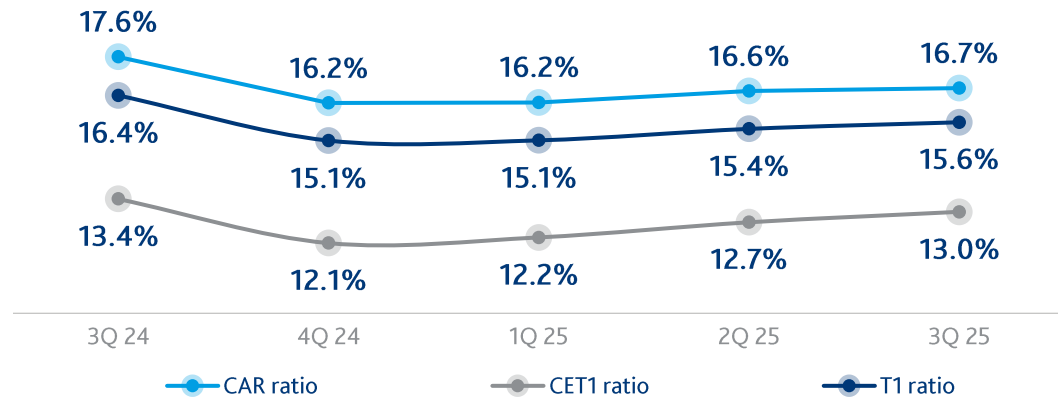
= Total Deposits Movement by Type YoY (AEDbn)



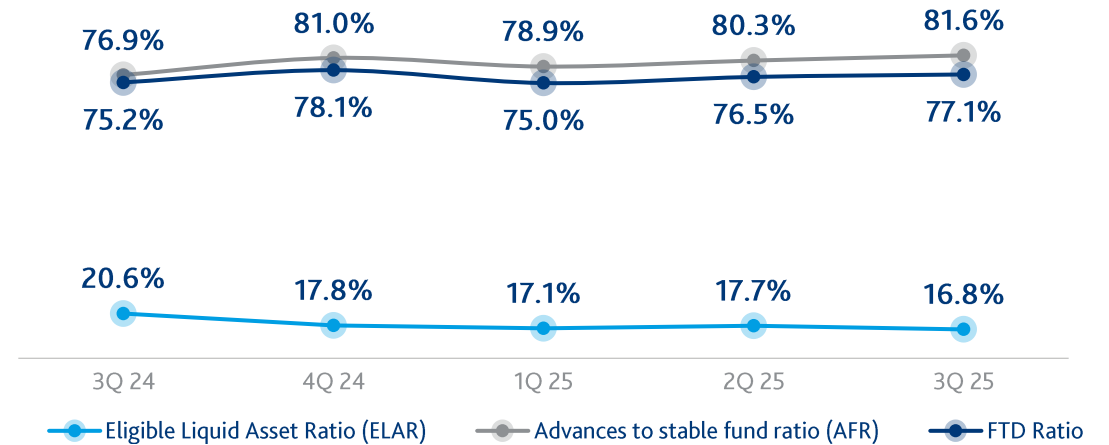
= Capital and Liquidity

Robust fundamentals across all key metrics reflecting strong capital and liquidity ratios comfortably above regulatory requirements

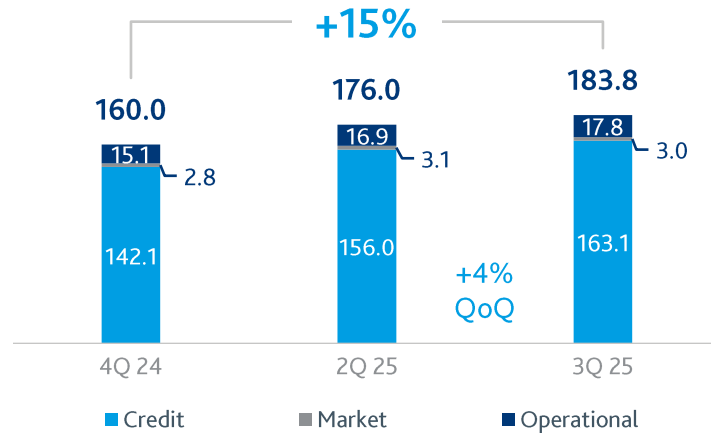
= Capitalization Ratios (%)



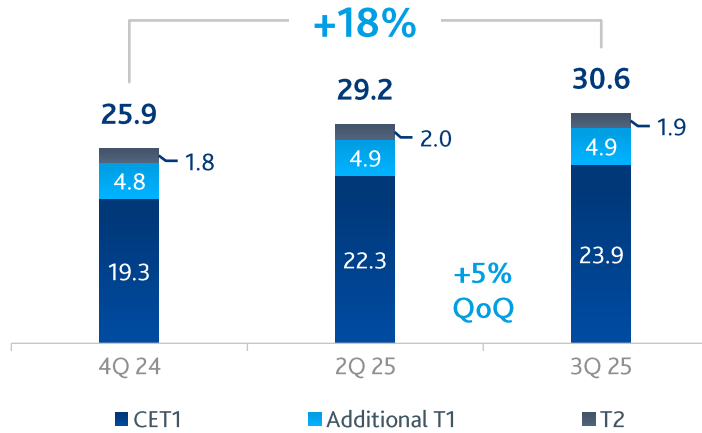
= Liquidity Ratios (%)



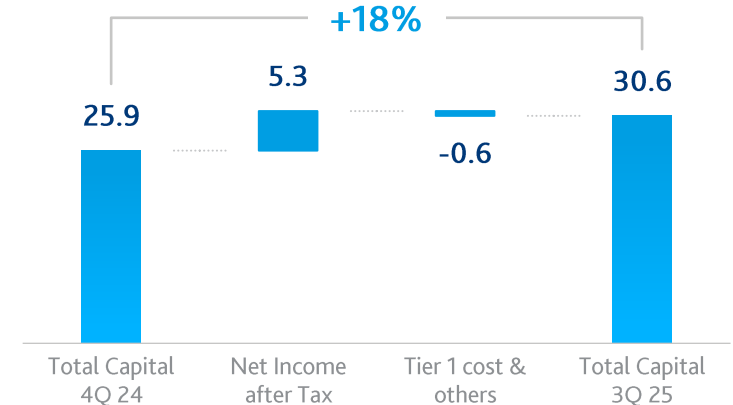
= RWA (AEDbn)



= Capitalization (AEDbn)



= Total Capital Movement YTD (AEDbn)



Questions & Answers

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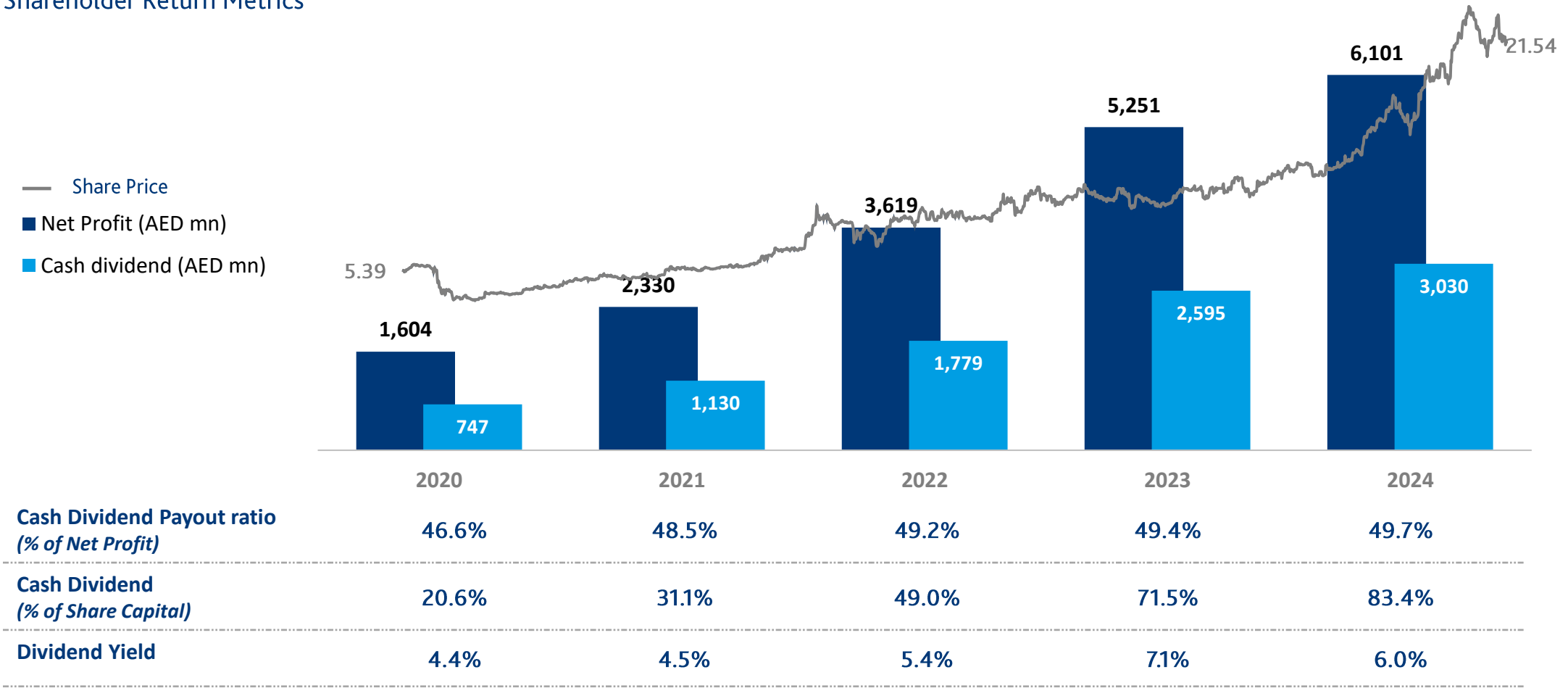
Appendix

9M 2025 Earnings Presentation

= Consistent Dividend Distribution

ADIB Sustained Dividend Growth With Attractive Yield

= Shareholder Return Metrics



= Ratings and Accolades

ADIB's recognition for excellence in Islamic banking

= Credit Ratings

MOODY'S
A2
Stable Outlook

= ADIB's MSCI ESG Rating



= Recent Accolades



#1

Middle East Bank
for consumers

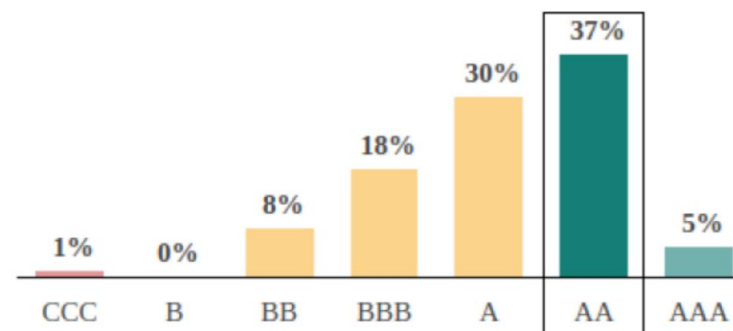


#1

Middle East's
leader for Digital
Solutions

= MSCI Rating Distribution

FitchRatings
A+
Stable Outlook



#1

UAE's Financial
Institution



#1

Islamic Financial
institution for ESG
globally

Contacts

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= Additional Information

Please contact the Investor Relations team for additional information or download ADIB's IR App

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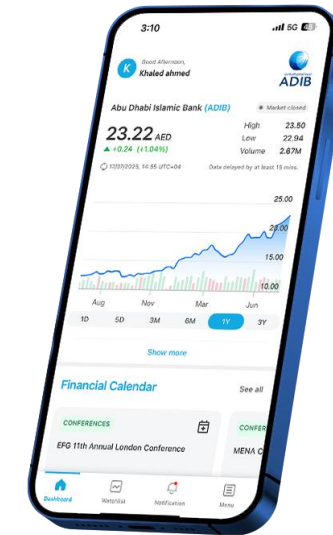
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